

MEETING MINUTES

Date: June 15, 2021

Location: Virtual Microsoft Team Meeting

Presented By: Capt. Geno Marconi; Noah J. Elwood, PE, D.PE, D.OE; Matthew L. Teeden, PE, SE, D.PE, D.OE

Attendees List: Attached

Project Name: PDA-DPH Market Street Marine Terminal Industry Day – Day 1

Meeting commenced 10:00 AM

General Announcements and Administrative Considerations

- In calendar invite there is a link to a **mandatory sign in** on Google Sheets. Please complete sign in to ensure receipt of future information.
- Upon arrival tomorrow please tell Security at the gate that you're attending Industry Day. As you make your way to where the meeting is being held, please check in with Sherri Bishop or Vanessa Swasey to complete the mandatory sign in for Day 2.
- Coffee and donuts will be served in the morning, and lunch will be served during the Question & Answer period following your site walk.
- Be advised: parking is very limited so please carpool as much as possible to limit additional traffic to an already busy site.
- High visibility clothing are required to be onsite for this meeting. Also, if you have a TWIC card, please bring that with you as well.
- COVID – If you are fully vaccinated you do not need to wear a mask.

Noah Elwood, President of AME and Engineer of Record. This is a really important facility to the State of New Hampshire, to the local economy along the seacoast as well as the greater region, throughout New Hampshire and neighboring states. The objective of Industry Day is to provide early notice to contractors, subcontractors, and materials suppliers to start thinking about the projects. This also provides an early opportunity to understand the details of the projects, form partnerships and teams, and also to have early input on how to improve the project or save money on these projects.

Matt Teeden, Vice President of AME – Will be onsite AME representative to facilitate the on-site visit of Industry Day #2. The plan tomorrow is to kick off at 10am. Overall goals are as follows:

1. To put some names with faces during meet and greet
2. Get an overall feel for the site and high-level review of access, badging, credentials, traffic patterns, and other site considerations, and
3. Will also be taking questions from contractors, subcontractors, and materials suppliers.

Important to Note: Following the onsite visit, any and all questions will need to be in writing so responses can be provided in writing as well and shared with all interested parties. Any questions should be emailed to Vanessa Swasey (vswasey@appledoremachine.com). Phone calls will not be accepted.

Geno Marconi, Director of NH Port Authority – Official name is Pease Development Authority Division of Ports and Harbors. Back in 2001 the NH Legislature merged the NH Port Authority administratively with Pease Development Authority – an agency created to redevelop the former Pease Air Force Base. We are registered with the Secretary of State to do business as the NH Port Authority.

BACKGROUND OF PROJECTS:

Main Wharf Rehabilitation: This facility was purchased from the Boston and Maine Railroad by the State of New Hampshire in 1960. Between 1962 and 1964 the first phase of development of this facility was constructed – 300' concrete dock. In 1977, an additional 300' was constructed of concrete and steel pipe piles at the northern end of the facility. Today, we have 600 ft of wharf structure that needs to be rehabilitated. The 1964 dock was resurfaced in 1999 but no structural work was completed.

Functional Replacement: PDA-DPH had a 300 ft barge dock on north end of property that was north of the old Sarah Mildred Long (SML) bridge. The SML bridge was built in 1940 and there were some structural issues that warranted repair and replacement. As a result of the recent replacement of the bridge, the PDA-DPH lost functional use of that barge dock. After working with the NH DOT and Federal Highway, it was agreed to provide the opportunity to have a functional replacement to get the Port back to full operational capability.

This facility is important because it is the only general cargo facility that has public access on the river. All other facilities are limited in their capabilities. Emergency management and emergency response for the US Coast Guard, fire drills, oil spill response drills, so it plays a big role in port security and emergency response.

Noah Elwood: Just to provide a bit of background, we have been working with Geno for over a decade. We have worked on dozens of projects together at many of the PDA facilities. The Market Street Marine Terminal is very busy – there are many operations going on at this site, but Geno always does a really great job coordinating the many different operations in progress and accommodating contractors to get the job done.

PRESENTATION

(A copy of this presentation has been made available to view on the PDA-DPH Website)

QUESTIONS

All questions and answers will be made public and distributed to all interested parties on the PDA-DPH Website. Periodic email updates will be distributed to all interested parties regarding progression and schedule of the projects.

Caldwell Marine – Understand this is anticipated to be awarded sometime in fall. When do you anticipate the documents for build phase being available and with that an anticipated bid submittal date?

A. Documents may be available late July tentatively – this may shift one way or the other a bit. Anticipating bids will be on street for 30 days.

SBS New England – Do you have anticipated engineers estimates on these projects?

A. We do. Projects look to be between \$30-50M combined.

Reed & Reed – Will you be making any documents from this presentation available?

A. Yes, we will upload this presentation to the PDA Website.

SBS New England – Will you be incorporating any provisions to deal with escalation that we've been experiencing? i.e. the DOTs provide base prices for materials so contractor doesn't assume risk; the State covers escalation as it's encountered.

A. Traditionally work at the Port has always been awarded as lump sum fixed fee basis, which is different than DOT. Typically, that risk would be born by the contractors for material escalations, but we will give that some more thought.

Noah Elwood: For awareness we do understand the bid environment is a bit odd from labor shortages and material supplies, but it's our intent to set up the first BUILD project in such a way that will allow an award, even if we have to break into phases or pieces.

In Closing: We appreciate everyone's time this morning. Please send any further questions or thoughts to Vanessa. Look forward to seeing you all on site tomorrow. Please do not forget to sign in through link provided. If you can't find please email Vanessa Swasey @ vswasey@appledoremachine.com.

Thank you again for your interest in these projects.

Meeting adjourned 10:50am

- End of Meeting Notes -



**Appledore Marine
Engineering, LLC**

**PDA-DPH Market Street Marine Terminal Industry Day
Tuesday June 15, 2021 & Wednesday June 16, 2021
Attendees Sign In Sheet**

Name:	Company:	Phone Number:	Mobile Number:	Email:	Tuesday 6/15/2021	Wednesday 6/16/2021
Albert vanNiekerk	Contract Drilling & Blasting LLC	904.241.4015	612.819.5752	Albert.vanNiekerk@CDBLLC.com	Yes	yes
Geoff Tortoriello	Pepperrell Cove Marine Services	207.252.5201		geoff@pepcove.com	Yes	
Darryl Francoeur	Skanska Civil Northeast	603.394.5909	603.394.5909	darryl.francoeur@skanska.com	yes	yes
Shane Moores	Riverside & Pickering Marine Contractors	603.427.2824	603.205.5243	shane@riversideandpickering.com	yes	yes
Ted Galeota	MAS Building & Bridge	508.520.2277	339.206.1402	tgaleota@masbuildingandbridge.com	yes	yes
John Allen	H.B Fleming, Inc.	207.799.8514	207.615.2503	jallen@hbfleming.com	yes	yes
Joe Oliver	Cianbro	207.679.2293	207.939.2374	joliver@cianbro.com	yes	yes
Grant Page	Methuen Construction	603.328.2221	603.362.2601	gpage@methuenconstruction.com	yes	yes
Michael Loiselle	Methuen Construction	603.328.2215	508.962.8227	mloiselle@methuenconstruction.com	no	yes
Michael Empey	Cashman Dredging & Marine Contracting Co., LLC	617.890.0600	617.997.5718	mempey@jaycashman.com	yes	no
Rob Forsyth	Maine Drilling and Blasting	6032328529	9788665887	rforsyth@mdandb.com	yes	
Andrew Kittredge	CPM Constructors	207.865.0000	207.266.5204	andyk@cpmconstructors.com	yes	no
Paul Koziell	CPM Constructors	207.865.0000	207.632.6091	pkoziell@cpmconstructors.com	yes	yes
Mike Porras	Skanska Civil Northeast	617-259-0007	978-467-5577	michael.porras@skanska.com	yes	no
Matt Sullivan	Burnham Associates Inc	978-745-1788		matt@burnhammarine.com	yes	
Craig Burnham	Burnham Associates Inc	978-745-1788		craig@burnhammarine.com	yes	
John Palmer	Palmer Federal Constructors, Inc.	978-689-8100	207-216-3399	jpalmer@palmerfederal.com	yes	yes
Eric Horn	Weeks Marine, Inc.		908-873-2109	ehorn@weeksmarine.com	yes	yes
Ken Knauer	Prock Marine Co.	207-594-9565	207-212-9272	ken@prockmarinecompany.com	yes	yes
Shane Libbey	Caldwell Marine International LLC	848-287-4208	609-741-5528	slibbey@caldwellmarine.com	yes	no
Scott Haggerty	Btt Marine Construction Co. LLC	617-567-9100 x123	917-416-8560	scoth@reinauer.com	yes	yes
Brett Bryant	Caldwell Marine International LLC		732-620-4214	brett.bryant@caldwellmarine.com	no	yes
Sarah Malikowski	Cianbro Corporation	207-858-5283		smalikowski@cianbro.com	yes	no
J david Schill	Mohawk Northeast Inc.		8602506663	dschill@mohawknortheast.com	yes	
John Phillips	Reed & Reed, Inc.	207-443-9747	207-841-6231	jphillips@reed-reed.com	Yes	Yes
Scott Jasson	Cianbro	2075587854	2076144719	sjason@cianbro.com	yes	yes
Tom Grondine	The Middlesex Corp	978-742-4409	978-265-8517	tgrondine@middlesexco.com	Yes	Yes
Darryl Coombs	Reed & Reed, Inc.	207-607-1307		dcoombs@reed-reed.com	Yes	Yes
Kanchan Sen	Trevicos Corp.	617.241.4800	857.636.9227	ksen@trevicos.com	Yes	no
John Regan	GTR, Inc.	978-251-9395	781-983-1602	john@gtrinc.net	Yes	Yes
Ken Anderson	Riverside & Pickering Marine Contractors	603-427-2824	207-451-3095	ken@riversideandpickering.com	yes	yes
Curtis George	GTR, Inc.	978-251-9395	978-761-8503	curtis@gtrinc.net	No	Yes
Jason Riley	Maine Drilling and Blasting	603-232-8505	603-486-9118	jriley@mdandb.com	No	Yes
Michael Capraro	Keller		518.588.0421	michae.capraro@keller-na.com	Yes	
Peter Garrett	Reed & Reed, Inc.		207-798-1342	petergarrett@reed-reed.com	Yes	yes