

# Pease Development Authority

(A Component Unit of the State of New Hampshire)

## Financial Statements and Management's Discussion and Analysis

*Years Ended June 30, 2018 and 2017  
With Independent Auditor's Report*



PEASE DEVELOPMENT AUTHORITY  
(A Component Unit of the State of New Hampshire)

FINANCIAL STATEMENTS

Years Ended June 30, 2018 and 2017

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**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

**BOARD OF DIRECTORS**

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Kevin H. Smith, Chairman  
Appointed by the New Hampshire State Governor and Executive Council

Peter J. Loughlin, Vice Chairman  
Appointed by the City of Portsmouth and Town of Newington

Robert A. Allard, Treasurer  
Appointed by the New Hampshire Speaker of the House

John P. Bohenko  
Appointed by the City of Portsmouth

Margaret F. Lamson  
Appointed by the Town of Newington

Neil Levesque  
Appointed by the New Hampshire Senate President

Franklin G. Torr  
Appointed by Strafford County Legislative Delegation

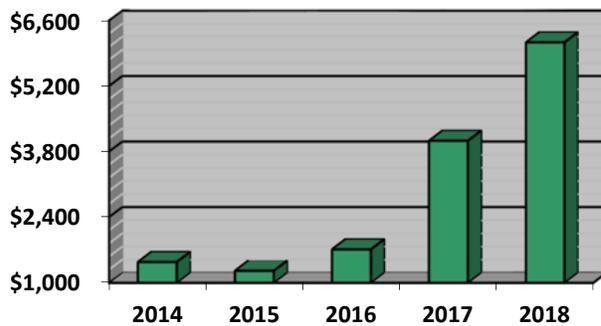
David R. Mullen  
Executive Director and Secretary  
Hired by the Pease Development Authority Board of Directors



**PEASE DEVELOPMENT AUTHORITY**  
(A Component Unit of the State of New Hampshire)  
**FINANCIAL HIGHLIGHTS (UNAUDITED)**  
(\$ in Thousands)

	2014	2015	2016	2017	2018
<b>Consolidated Revenues</b>					
Tradeport	\$ 7,631	\$ 7,826	\$ 8,028	\$ 8,264	\$ 8,361
Ports and Harbors	2,773	2,762	2,474	2,495	2,702
Golf Course	1,621	2,197	2,420	2,472	2,693
Aviation	1,173	1,117	1,237	1,237	1,267
<b>Total</b>	<b>\$ 13,198</b>	<b>\$ 13,902</b>	<b>\$ 14,159</b>	<b>\$ 14,468</b>	<b>\$ 15,023</b>

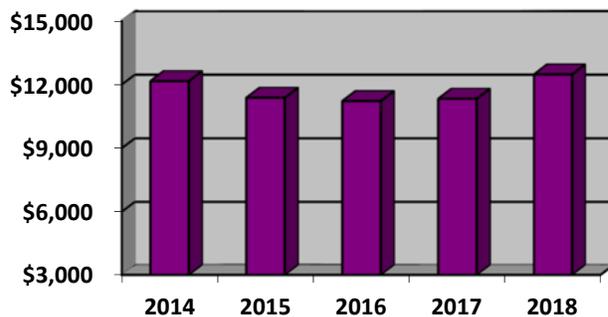
**UNRESTRICTED CASH AND  
CASH EQUIVALENTS**



- Debt outstanding has been significantly reduced reflecting lower non-grant related capital expenditure requirements across all business units:

June 30	Amount
2014	\$ 4,307
2015	3,345
2016	465
2017	349
2018	233

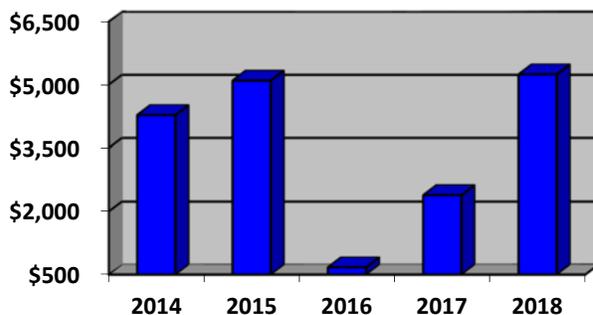
**OPERATING EXPENSES  
(EXCLUDING DEPRECIATION)**



- Capital assets, primarily due to third party grant funding and renovations to the golf course, Portsmouth International Airport and Skyhaven Airport have continued to increase during the past several fiscal years:

June 30	Amount
2014	\$ 153,811
2015	159,556
2016	161,023
2017	164,071
2018	170,624

**CONTRIBUTED CAPITAL**



- Net cash provided by operating activities has stabilized during the past several fiscal years due to lower allowances for doubtful accounts:

June 30	Amount
2014	\$ 40
2015	2,748
2016	4,221
2017	3,382
2018	3,189



## INDEPENDENT AUDITOR'S REPORT

Board of Directors of  
Pease Development Authority  
(A Component Unit of the State of New Hampshire)

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Pease Development Authority (PDA), a component unit of the State of New Hampshire, as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise PDA's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PDA as of June 30, 2018 and 2017, and the changes in its net position and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

***Other Matters***

*Required Supplementary Information*

U.S. generally accepted accounting principles require that Management's Discussion and Analysis on pages 5 to 15 and the required supplementary information on pages 46 to 50 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board (GASB), who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with U.S. generally accepted auditing standards, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*Other Information*

Our audits were conducted for the purpose of forming an opinion on the financial statements. The financial highlights section on page 2 is presented for the purpose of additional analysis and is not a required part of the financial statements. The financial highlights section has not been subjected to the auditing procedures applied in the audits of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

*Change in Accounting Principle*

As discussed in Note 3 to the basic financial statements in 2018, PDA adopted GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits other than Pensions*. Our opinion is not modified with respect to this matter.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 14, 2018 on our consideration of PDA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of PDA's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering PDA's internal control over financial reporting and compliance.

*Berry Dunn McNeil & Parker, LLC*

Manchester, New Hampshire  
December 14, 2018

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED)**

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This report identifies the Pease Development Authority's ("PDA") financial position and describes PDA's financial activities over the past three fiscal years. This section of PDA's annual financial report is known as "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" ("MD&A") and presents our discussion and analysis of PDA's consolidated financial performance during the fiscal years ended June 30, 2018, 2017 and 2016.

The MD&A is an analysis of the financial condition and operating results of PDA and is intended to introduce the basic financial statements and notes to those statements. The MD&A must be presented in every financial report that includes basic financial statements prepared in accordance with accounting principles generally accepted in the United States of America. It is intended to provide an objective and easily readable analysis of PDA's financial activities based on currently known facts, decisions, or conditions. This MD&A should be read in conjunction with PDA's financial statements and accompanying notes.

***Overview of the Financial Statements***

This annual report consists of three parts: a) Management's discussion and analysis; b) the basic audited financial statements which include notes explaining some of the information in the financial statements and provide detailed data; and c) required supplementary information.

PDA is a self-supporting entity and follows enterprise fund reporting; accordingly, the financial statements are presented using the accrual basis of accounting. The component unit financial statements offer short and long-term financial information about the activities and operations of PDA. These statements are presented in a manner similar to a private business.

The statements of net position show the financial position of PDA at the end of each fiscal year and include all assets, deferred outflows of resources, liabilities, and deferred inflows of resources. The total net position is the difference between assets and deferred outflows of resources and liabilities and deferred inflows of resources. Over time, an increase in net position is one indicator of an institution's financial health.

The statements of revenues, expenses and changes in net position report total operating revenues, operating expenses, nonoperating income (expense), contributed capital and the change in net position for the years ended June 30, 2018 and 2017.

The statements of cash flows summarize transactions involving cash and cash equivalents during each fiscal year. The statements provide an additional tool to assess the financial health of the institution and its ability to generate future cash flows to meet its obligations.

***Change in Accounting Principle***

As disclosed in Note 3 to the basic financial statements, in 2018 PDA adopted new accounting guidance, Government Accounting Standards Board (GASB) Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The changes made to the basic financial statements to comply with the new accounting standards have been reported as an adjustment as of the beginning of the year ended June 30, 2018. Because it was not practical for PDA to determine the amounts of all deferred inflows of resources and outflows of resources related to the pension plan as of June 30, 2017, the beginning balances of deferred inflows of resources and deferred outflows of resources related to pensions have not been reported. The impact of the adoption of the new accounting standard as of the beginning of the year ended June 30, 2018 was an increase in long-term liabilities of \$10,083,117, an increase in deferred outflows of resources of \$222,092 and a decrease in unrestricted net position of \$9,861,025.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

***Current Assets***

Current assets are those assets that are expected to be used (sold or consumed) within a year, unlike non-current assets. Current assets are reflected on the statement of net position and are listed in order of decreasing liquidity. The current asset position of a company is important, both for assessing its financial strength and for gauging its operational efficiency.

***Comparison of 2018 to 2017***

**Changes in Current Assets**

(\$ in Thousands)				
	June 30, 2018	June 30, 2017	\$ Increase (Decrease)	% Increase (Decrease)
Cash and Cash Equivalents	\$ 6,134	\$ 4,032	\$ 2,102	52.1
Accounts Receivable - Net	2,058	1,324	734	55.4
Other Current Assets	500	536	(36)	(6.7)
Total Current Assets	\$ 8,692	\$ 5,892	\$ 2,800	47.5

PDA's current assets increased by \$2.8 million or 47.5% primarily due to the increases in cash and cash equivalents as well as accounts receivable associated with grant related capital projects. The primary reason for the increase in cash and cash equivalents was associated with reduced non-grant related construction activities as well as an increase in accounts payable and accrued expenses at year-end. Receivables for grant related capital projects were reflective of fiscal year end construction activities primarily in support of the planned terminal expansion at Portsmouth International Airport (PSM). Accounts receivable included an allowance for doubtful accounts of approximately 0.2% and 0.4% of total accounts receivable at June 30, 2018 and 2017, respectively.

***Comparison of 2017 to 2016***

**Changes in Current Assets**

(\$ in Thousands)				
	June 30, 2017	June 30, 2016	\$ Increase (Decrease)	% Increase (Decrease)
Cash and Cash Equivalents	\$ 4,032	\$ 1,713	\$2,319	135.4
Accounts Receivable - Net	1,324	589	735	124.8
Other Current Assets	536	467	69	14.8
Total Current Assets	\$ 5,892	\$ 2,769	\$ 3,123	112.8

PDA's current assets increased by \$3.1 million or 112.8% primarily due to the increases in cash and cash equivalents as well as accounts receivable associated with grant related capital projects. The primary reason for the increase in cash and cash equivalents was associated with reduced non-grant related construction activities as well as an increase in accounts payable and accrued expenses at year-end. Receivables for grant related capital projects were reflective of fiscal year end construction activities at both PSM and Skyhaven Airport (DAW). Accounts receivable included an allowance for doubtful accounts of approximately 0.4% and 1.2% of total accounts receivable at June 30, 2017 and 2016, respectively.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

***Restricted Assets***

Restricted assets represent amounts that are subject to externally imposed restrictions on their use by creditors, grantors, laws, regulations, or through constitutional restrictions or enabling legislation.

***Comparison of 2018 to 2017***

**Changes in Restricted Assets**

(\$ in Thousands)				
	June 30, 2018	June 30, 2017	\$ Increase (Decrease)	% Increase (Decrease)
Cash and Cash Equivalents	\$ 489	\$ 695	\$ (206)	(29.6)
Revolving Loan Fishery Fund Receivable	1,151	1,073	78	7.3
Accounts Receivable Other - Net	2	4	(2)	(50.0)
Total Restricted Assets	<u>\$ 1,642</u>	<u>\$ 1,772</u>	<u>\$ (130)</u>	<u>(7.3)</u>

Total restricted assets decreased by approximately \$0.1 million or 7.3% primarily due to the decrease in cash and cash equivalents. The primary reason for this decrease was associated with the authorized funding provided by the Harbor Dredging and Pier Maintenance Fund to support various repairs and renovations associated with the Department of Ports and Harbors (DPH) operations at the Hampton Harbor, Rye Harbor and or the Portsmouth Fish Pier. Total assets associated with the Revolving Loan Fishery Fund had a composite valuation of approximately \$1.2 million at June 30, 2018 and 2017. There were 26 individual loans outstanding at June 30, 2018 and 27 individual loans outstanding at June 30, 2017.

***Comparison of 2017 to 2016***

**Changes in Restricted Assets**

(\$ in Thousands)				
	June 30, 2017	June 30, 2016	\$ Increase (Decrease)	% Increase (Decrease)
Cash and Cash Equivalents	\$ 695	\$ 597	\$ 98	16.4
Revolving Loan Fishery Fund Receivable	1,073	1,085	(12)	(1.1)
Accounts Receivable Other - Net	4	8	(4)	(50.0)
Total Restricted Assets	<u>\$ 1,772</u>	<u>\$ 1,690</u>	<u>\$ 82</u>	<u>4.9</u>

Total restricted assets increased by approximately \$0.1 million or 4.9% primarily due to the increase in cash and cash equivalents. The primary reason for this increase was associated with the positive net cash flow in the current fiscal year of the Harbor Dredging and Pier Maintenance Fund. Total assets associated with the Revolving Loan Fishery Fund had a composite valuation of approximately \$1.2 million at June 30, 2017 and 2016. There were 27 individual loans outstanding at June 30, 2017 and 2016.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

**Capital Assets**

PDA independently develops and maintains the Tradeport. Through the DPH, PDA maintains and develops New Hampshire's ports, harbors, and navigable tidal rivers. Capital expenditures typically extend the useful life of an asset and can be financed through internal funds, grant related funding or access to the capital markets.

**Comparison of 2018 to 2017**

**Changes in Capital Assets**

(\$ in Thousands)				
	June 30, 2018	June 30, 2017	\$ Increase (Decrease)	% Increase (Decrease)
Land	\$ 7,521	\$ 7,521	\$ -	-
Facilities Improvements	146,365	141,327	5,038	3.6
Equipment	14,710	13,919	791	5.7
Construction in Process	<u>2,027</u>	<u>1,304</u>	<u>723</u>	<u>55.4</u>
Gross Capital Assets	170,623	164,071	6,552	4.0
Accumulated Depreciation	<u>(103,567)</u>	<u>(98,400)</u>	<u>5,167</u>	<u>5.3</u>
Total Capital Assets	\$ <u>67,056</u>	\$ <u>65,671</u>	\$ <u>1,385</u>	<u>2.1</u>

PDA's capital acquisitions totaled approximately \$7.3 million in 2018 primarily in support of either federal or state funded projects. The more significant capital projects included runway reconstruction activities at PSM and DAW as well as the planned terminal expansion at PSM. Additional funds were expended in support of various infrastructure improvements at both the DAW and the Pease Tradeport. Approximately \$6.3 million of the total capital expenditures were associated with either federal or state funded projects.

**Comparison of 2017 to 2016**

**Changes in Capital Assets**

(\$ in Thousands)				
	June 30, 2017	June 30, 2016	\$ Increase (Decrease)	% Increase (Decrease)
Land	\$ 7,521	\$ 7,521	\$ -	-
Facilities Improvements	141,327	139,271	2,056	1.5
Equipment	13,919	13,696	223	1.6
Construction in Process	<u>1,304</u>	<u>534</u>	<u>770</u>	<u>144.2</u>
Gross Capital Assets	164,071	161,022	3,049	1.9
Accumulated Depreciation	<u>(98,400)</u>	<u>(92,434)</u>	<u>5,966</u>	<u>6.5</u>
Total Capital Assets	\$ <u>65,671</u>	\$ <u>68,588</u>	\$ <u>(2,917)</u>	<u>(4.3)</u>

PDA's capital acquisitions totaled approximately \$3.1 million in 2017 primarily in support of either federal or state funded projects. The more significant capital projects included runway reconstruction activities at PSM and DAW. Additional funds were expended in support of various infrastructure improvements at PSM and the Pease Tradeport. Approximately \$2.4 million of the total capital expenditures were associated with either federal or state funded projects.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

***Long-Term Liabilities***

Monies have been borrowed for capital improvements from local financial and municipal institutions.

***Comparison of 2018 to 2017***

**Changes in Long-Term Liabilities**

(\$ in Thousands)				
	June 30, 2018	June 30, 2017	\$ Increase (Decrease)	% Increase (Decrease)
Net Pension Liability	\$ 4,986	\$ 5,490	\$ (504)	(9.2)
City of Portsmouth- Waste Water Treatment Facility	116	233	(117)	(50.2)
State of New Hampshire	252	252	-	-
Compensated Absences	96	105	(9)	(8.6)
Other Postemployment Benefits	8,239	-	8,239	100.0
Retiree Health Benefit Program	<u>364</u>	<u>-</u>	<u>364</u>	<u>100.0</u>
Total Long-Term Liabilities	<u>\$ 14,053</u>	<u>\$ 6,080</u>	<u>\$ 7,973</u>	<u>131.1</u>

The PDA increased its total noncurrent liabilities outstanding during the fiscal year by approximately \$8.0 million or 131%. The primary reason for the increase is the liability associated with the adoption of GASB Statement No 75 on postemployment benefits as a cumulative effect adjustment as of July 1, 2017. The more significant decrease was associated with the change in the net pension liability, which reflected the overall 13.50% investment performance return which was greater than the targeted performance benchmark of 7.25%. During the fiscal year, a total of \$0.1 million of total long-term debt was retired as associated with the PDA's outstanding obligation to the City of Portsmouth. At the end of the 2018 fiscal year, PDA's overall cost of capital was 4.5%.

***Comparison of 2017 to 2016***

**Changes in Long-Term Liabilities**

(\$ in Thousands)				
	June 30, 2017	June 30, 2016	\$ Increase (Decrease)	% Increase (Decrease)
Net Pension Liability	\$ 5,490	\$ 4,256	\$ 1,234	29.0
City of Portsmouth- Waste Water Treatment Facility	233	349	(116)	(33.2)
State of New Hampshire	252	252	-	-
Compensated Absences	<u>105</u>	<u>109</u>	<u>(4)</u>	<u>(3.7)</u>
Total Long-Term Liabilities	<u>\$ 6,080</u>	<u>\$ 4,966</u>	<u>\$ 1,114</u>	<u>22.4</u>

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

***Long-Term Liabilities (concluded)***

***Comparison of 2017 to 2016 (concluded)***

The PDA increased its total noncurrent liabilities outstanding during the fiscal year by approximately \$1.1 million or 22.4%. The more significant increase was associated with the change in the net pension liability, which reflected the overall investment performance which was less than the targeted performance benchmark. During the fiscal year, a total of \$0.1 million of total long-term debt was retired as associated with the PDA's outstanding obligation to the City of Portsmouth. At the end of the 2017 fiscal year, PDA's overall cost of capital was 4.5%.

***Net Position***

Net position represents the difference between assets and liabilities. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balance of debt and adding back any unspent proceeds.

***Comparison of 2018 to 2017***

**Statements of Net Position**

(\$ in Thousands)	June 30, 2018	June 30, 2017	\$ Increase (Decrease)	% Increase (Decrease)
Current Assets	\$ 8,692	\$ 5,892	\$ 2,800	47.5
Restricted Assets	1,642	1,772	(130)	(7.3)
Capital Assets	<u>67,056</u>	<u>65,671</u>	<u>1,385</u>	<u>2.1</u>
Total Assets	<u>77,390</u>	<u>73,335</u>	<u>4,055</u>	<u>5.5</u>
Deferred Outflows of Resources	<u>1,753</u>	<u>1,722</u>	<u>31</u>	<u>1.2</u>
Current Liabilities	4,904	3,168	1,736	54.8
Noncurrent Liabilities	<u>14,053</u>	<u>6,080</u>	<u>7,973</u>	<u>131.1</u>
Total Liabilities	<u>18,957</u>	<u>9,248</u>	<u>9,710</u>	<u>105.0</u>
Deferred Inflows of Resources	<u>2,612</u>	<u>209</u>	<u>2,403</u>	<u>1150.0</u>
Net Investment in Capital Assets	64,400	64,435	(35)	(0.1)
Restricted Net Position	1,388	1,517	(129)	(8.5)
Unrestricted Net Position	<u>(8,213)</u>	<u>(352)</u>	<u>7,861</u>	<u>2233.2</u>
Total Net Position	<u>\$ 57,575</u>	<u>\$ 65,600</u>	<u>\$ (8,025)</u>	<u>(12.2)</u>

PDA's total assets increased \$4.1 million or 5.5% primarily due to the increase in current assets, which was attributable to the increase in cash and cash equivalents. Restricted assets are primarily represented by the Revolving Loan Fishery Fund, which had an approximate value of \$1.2 million at June 30, 2018 and 2017.

The increase in deferred outflows of resources related to the pension plan and the other postemployment benefits and increase in deferred inflows of resources are reflective of the overall change in PDA's net pension liability and the other postemployment benefits liability.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

*Net Position (continued)*

*Comparison of 2018 to 2017 (concluded)*

PDA's total liabilities increased by \$9.7 million or 105% primarily due to the implementation of GASB 75, which required recording other postemployment benefits liabilities at year end.

PDA's net position decreased by \$8.0 million or 12.2%. This decrease is primarily due to the recording of the other postemployment benefits liability as of July 1, 2017.

*Comparison of 2017 to 2016*

**Statements of Net Position**

(\$ in Thousands)	June 30, 2017	June 30, 2016	\$ Increase (Decrease)	% Increase (Decrease)
Current Assets	\$ 5,892	\$ 2,769	\$ 3,123	112.8
Restricted Assets	1,772	1,690	82	4.9
Capital Assets	65,671	68,588	(2,917)	(4.3)
Total Assets	<u>73,335</u>	<u>73,047</u>	<u>288</u>	<u>0.4</u>
Deferred Outflows of Resources	1,722	776	946	122.0
Current Liabilities	3,168	2,595	573	22.1
Noncurrent Liabilities	6,080	4,966	1,114	22.4
Total Liabilities	<u>9,248</u>	<u>7,561</u>	<u>1,687</u>	<u>22.3</u>
Deferred Inflows of Resources	209	207	2	1.0
Net Investment in Capital Assets	64,435	67,845	(3,410)	(5.0)
Restricted Net Position	1,517	1,421	96	6.8
Unrestricted Net Position	(352)	(3,211)	2,859	89.0
Total Net Position	<u>\$ 65,600</u>	<u>\$ 66,055</u>	<u>\$ (455)</u>	<u>(0.7)</u>

PDA's total assets increased \$0.3 million or 0.4% primarily due to the increase in current assets, which was primarily due to the increase in cash and cash equivalents. Restricted assets are primarily represented by the Revolving Loan Fishery Fund, which had an approximate value of \$1.2 million at June 30, 2017 and 2016.

The increase in deferred outflows of resources related to the pension plan and increase in deferred inflows of resources are reflective of the overall change in PDA's net pension liability which was \$5.5 million at June 30, 2017 versus \$4.3 million at June 30, 2016.

PDA's total liabilities increased by \$1.7 million or 22.3% primarily due to the increase in PDA's net pension and other postemployment benefits obligation.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

*Net Position (concluded)*

*Comparison of 2017 to 2016 (concluded)*

PDA's net position decreased by \$455 thousand or 1.0%. This decrease is primarily due to the \$3.4 million reduction in Net Investment in Capital Assets which was partially offset by the \$2.9 million improvement in PDA's Unrestricted Net Position.

*Change in Net Position*

PDA charges various types of fees for the rental or usage of its land and facilities.

*Comparison of 2018 to 2017*

**Statements of Changes in Net Position**

(\$ in Thousands)	June 30, 2018	June 30, 2017	\$ Increase (Decrease)	% Increase (Decrease)
Operating Revenue				
Rental of Facilities	\$ 9,468	\$ 9,588	\$ (120)	(1.3)
Fee Revenues	3,327	3,040	287	9.4
Fuel Sales	838	684	154	22.5
Concession and Other Miscellaneous	<u>1,390</u>	<u>1,156</u>	<u>234</u>	<u>20.2</u>
Total Operating Revenues	15,023	14,468	555	3.8
Operating Expenses				
Personnel Services and Benefits	7,502	6,894	608	8.8
Depreciation	5,836	5,965	(129)	(2.2)
Building and Facilities Maintenance	1,623	1,379	244	17.7
General and Administrative	834	729	105	14.4
Other	<u>2,617</u>	<u>2,333</u>	<u>284</u>	<u>12.2</u>
Total Operating Expenses	<u>18,412</u>	<u>17,300</u>	<u>1,112</u>	<u>6.4</u>
Operating Loss	(3,389)	(2,832)	(557)	(19.7)
Nonoperating Income (Expense)				
Loss on Disposition of Assets	(29)	-	(29)	(100.0)
Interest Expense	(13)	(18)	5	(27.8)
Interest Income	<u>23</u>	<u>7</u>	<u>16</u>	<u>228.6</u>
Total Non-operating Expense	<u>(19)</u>	<u>(11)</u>	<u>(8)</u>	<u>72.7</u>
Loss Before Contributed Capital	(3,408)	(2,843)	(565)	(19.9)
Contributed Capital	<u>5,244</u>	<u>2,388</u>	<u>2,856</u>	<u>119.6</u>
Change in Net Position	<u>\$ 1,836</u>	<u>\$ (455)</u>	<u>\$ 2,291</u>	<u>503.5</u>

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

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*Change in Net Position (continued)*

*Comparison of 2018 to 2017 (concluded)*

Total operating revenues increased by \$0.6 million or 3.8% primarily due to increases in fee revenues which consist of golf course operations and concession revenues associated with the Grill 28 restaurant. To a lesser extent the increases in fuel sales at the PDA-DPH of 22.5% also contributed to the overall escalation in revenue streams.

Total operating expenses increased by approximately \$1.1 million primarily due to the escalation in employee benefits and building and facilities maintenance costs. The current year employee benefit costs increase was primarily related to the recognition of retiree benefit health care costs which were partially offset by lower pension expenses.

Net non-operating expense increased by approximately \$8 thousand due to the loss on disposition of retired capital assets. To a lesser extent, these costs were offset by interest income earned on cash and cash equivalents. The ongoing reduction in interest expenses is reflective of PDA's ability to internally fund capital project related activities.

The increase in contributed capital of \$2.9 million reflects increased grant related construction projects at PSM and DAW. During the year ended June 30, 2018, a total of \$7.3 million was spent on the purchase of capital assets of which approximately \$6.3 million were either grant funded or supported by the State for purposes of PDA-DPH.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONTINUED)

*Change in Net Position (continued)*

*Comparison of 2017 to 2016*

**Statements of Changes in Net Position**

(\$ in Thousands)				
	June 30, 2017	June 30, 2016	\$ Increase (Decrease)	% Increase (Decrease)
Operating Revenue				
Rental of Facilities	\$ 9,588	\$ 9,488	\$ 100	1.1
Fee Revenues	3,040	2,942	98	3.3
Fuel Sales	684	766	(82)	(10.7)
Concession and Other Miscellaneous	<u>1,156</u>	<u>963</u>	<u>193</u>	<u>20.0</u>
Total Operating Revenues	14,468	14,159	309	2.2
Operating Expenses				
Personnel Services and Benefits	6,894	6,631	263	4.0
Depreciation	5,965	6,111	(146)	(2.4)
Building and Facilities Maintenance	1,379	1,512	(133)	(8.8)
General and Administrative	729	750	(21)	(2.8)
Other	<u>2,333</u>	<u>2,273</u>	<u>60</u>	<u>2.6</u>
Total Operating Expenses	<u>17,300</u>	<u>17,277</u>	<u>23</u>	<u>0.1</u>
Operating Loss	(2,832)	(3,118)	286	9.2
Nonoperating Income (Expense)				
Interest Expense	(18)	(39)	21	(53.8)
Interest Income	<u>7</u>	<u>3</u>	<u>4</u>	<u>133.3</u>
Total Non-operating Expense	<u>(11)</u>	<u>(36)</u>	<u>25</u>	<u>(69.4)</u>
Loss Before Contributed Capital	(2,843)	(3,154)	311	9.9
Contributed Capital	<u>2,388</u>	<u>671</u>	<u>1,717</u>	<u>255.9</u>
Change in Net Position	\$ <u>(455)</u>	\$ <u>(2,483)</u>	\$ <u>2,028</u>	<u>81.7</u>

Total operating revenues increased by \$0.3 million or 2.2% primarily due to increases in rental of facilities as well as increases in concession revenues primarily associated with Grill 28 restaurant operations. Offsetting these increases were lower fuel sales at the PDA-DPH due to a continued restrictive regulatory environment for the commercial fishing industry.

Total operating expenses increased by approximately \$23 thousand primarily due to the increase in current year pension expenses which were offset by reductions in certain operating expenses including payroll, utilities and the cost of fuel for resale at both PDA-DPH and DAW.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (UNAUDITED) (CONCLUDED)

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***Change in Net Position (concluded)***

***Comparison of 2017 to 2016 (concluded)***

Net non-operating expense decreased by approximately \$25 thousand due to reduction in interest expenses reflective of PDA's ability to internally fund capital project related activities.

The increase in contributed capital of \$1.7 million reflects increased grant related construction projects at PSM and DAW. During the year ended June 30, 2017, a total of \$3.1 million was spent on the purchase of capital assets of which approximately \$2.4 million were either grant funded or supported by the State for purposes of PDA.

There are currently no known facts, decisions, or conditions that are expected to have a significant effect on the net position or the results of operations.

***Contacting the PDA's Leadership Team***

This financial report is designed to provide a general overview of PDA's finances and to demonstrate PDA's accountability for the grants that it receives. If you have questions about this report or need additional financial information, please contact David Mullen, Executive Director, at 55 International Drive Portsmouth, NH 03801 via email at [d.mullen@peasedev.org](mailto:d.mullen@peasedev.org) or by telephone at 603.433.6088. Visit the PDA website at: [www.peasedev.org](http://www.peasedev.org).

Other members of the PDA's Leadership Team include:

Paul Brean  
Airport Director

Irv Canner, C.P.A.  
Director of Finance

Scott DeVito  
Golf Course General Manager

Lynn Hinchee  
Deputy Director and General Counsel

Captain Geno Marconi  
Director- Division of Ports and Harbors

Maria Stowell, P.E.  
Engineering Manager

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**  
**STATEMENTS OF NET POSITION**  
**June 30, 2018 and 2017**

	<u>2018</u>	<u>2017</u>
<b>ASSETS</b>		
Current Assets:		
Cash and Cash Equivalents	\$ 6,133,688	\$ 4,031,701
Accounts Receivable - Net	2,058,191	1,323,695
Other Current Assets	499,932	536,497
Total Current Assets	<u>8,691,811</u>	<u>5,891,893</u>
Restricted Assets:		
Cash and Cash Equivalents	489,215	695,402
Accounts Receivable - Net	1,153,148	1,076,505
Total Restricted Assets	<u>1,642,363</u>	<u>1,771,907</u>
Capital Assets	<u>67,056,228</u>	<u>65,671,476</u>
<b>Total Assets</b>	<u><b>77,390,402</b></u>	<u><b>73,335,276</b></u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>		
Other Postemployment Benefits	597,314	-
Pension	1,155,745	1,722,215
<b>Total Deferred Outflows of Resources</b>	<u><b>1,753,059</b></u>	<u><b>1,722,215</b></u>
<b>LIABILITIES</b>		
Current Liabilities:		
Accounts Payable and Accrued Expenses	1,592,467	1,465,046
Accounts Payable for Capital Assets	2,423,247	887,864
Unearned Revenues	680,991	698,798
Current Portion of Noncurrent Liabilities	207,214	116,290
Total Current Liabilities	<u>4,903,919</u>	<u>3,167,998</u>
Noncurrent Liabilities:		
Other Postemployment Benefits	8,238,717	-
Net Pension Liability	4,986,400	5,489,977
Other Noncurrent Liabilities	827,908	590,302
Total Noncurrent Liabilities	<u>14,053,025</u>	<u>6,080,279</u>
<b>Total Liabilities</b>	<u><b>18,956,944</b></u>	<u><b>9,248,277</b></u>
<b>DEFERRED INFLOWS OF RESOURCES</b>		
Other Postemployment Benefits	2,314,460	-
Pension	297,321	209,138
<b>Total Deferred Inflows of Resources</b>	<u><b>2,611,781</b></u>	<u><b>209,138</b></u>
<b>NET POSITION</b>		
Net Investment in Capital Assets	64,400,401	64,434,742
Restricted For:		
Revolving Loan Fishery Fund	1,197,831	1,182,758
Harbor Dredging and Pier Maintenance	180,031	288,229
Foreign Trade Zone	10,105	46,634
Unrestricted	<u>(8,213,632)</u>	<u>(352,287)</u>
<b>Total Net Position</b>	<u><b>\$ 57,574,736</b></u>	<u><b>\$ 65,600,076</b></u>

*See accompanying notes to financial statements.*

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**  
**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**For the Years Ended June 30, 2018 and 2017**

	<u>2018</u>	<u>2017</u>
<b>Operating Revenues</b>		
Rental of Facilities	\$ 9,467,725	\$ 9,588,439
Fee Revenues:		
Golf Course Operations	2,018,938	1,886,729
Mooring, Dockage, Pier Usage and Boat Registrations	1,166,502	1,027,021
All Other	142,119	126,555
Total Fee Revenues	<u>3,327,559</u>	<u>3,040,305</u>
Fuel Sales	837,731	683,809
Concession and Other Miscellaneous	1,390,465	1,155,529
Total Operating Revenues	<u>15,023,480</u>	<u>14,468,082</u>
<b>Operating Expenses</b>		
Personnel Services and Benefits	7,502,468	6,894,226
Depreciation	5,836,369	5,965,138
Building and Facilities Maintenance	1,622,793	1,378,872
General and Administrative	833,528	728,596
Professional Services	833,145	701,272
Utilities	713,453	746,627
All Other	1,070,877	885,398
Total Operating Expenses	<u>18,412,633</u>	<u>17,300,129</u>
<b>Operating Loss</b>	<u>(3,389,153)</u>	<u>(2,832,047)</u>
<b>Nonoperating Income (Expense)</b>		
Loss on Disposition of Capital Assets	(28,641)	-
Interest Income	22,905	6,896
Interest Expense	(13,213)	(18,373)
Total Nonoperating Income (Expense)	<u>(18,949)</u>	<u>(11,477)</u>
Loss Before Contributed Capital	(3,408,102)	(2,843,524)
Contributed Capital	5,243,787	2,388,158
Change in Net Position	1,835,685	(455,366)
Net Position at Beginning of Year, as Previously stated	65,600,076	66,055,442
Cumulative Effect of Change in Accounting Principle	(9,861,025)	-
Net Position at Beginning of Year, as Restated	<u>55,739,051</u>	<u>66,055,442</u>
<b>Net Position at End of Year</b>	<u>\$ 57,574,736</u>	<u>\$ 65,600,076</u>

*See accompanying notes to financial statements.*

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**  
**STATEMENTS OF CASH FLOWS**  
**For the Years Ended June 30, 2018 and 2017**

	<u>2018</u>	<u>2017</u>
<b>Cash Flows From Operating Activities</b>		
Cash Received from Customers	\$ 14,327,226	\$ 14,638,122
Cash Payments to Personnel for Services and Benefits	(6,421,372)	(6,604,107)
Cash Payments to Suppliers of Goods and Services	(4,716,448)	(4,651,842)
	<u>3,189,406</u>	<u>3,382,173</u>
<b>Net Cash Provided by Operating Activities</b>		
<b>Cash Flows From Capital and Related Financing Activities</b>		
Contributed Capital Received	4,527,371	1,601,158
Purchase of Capital Assets	(5,714,379)	(2,438,949)
Interest Paid on Capital Debt	(13,213)	(18,373)
Repayment of Long-Term Liabilities	(116,290)	(116,289)
	<u>(1,316,511)</u>	<u>(972,453)</u>
<b>Net Cash Used by Capital and Related Financing Activities</b>		
<b>Cash Flows From Investing Activities</b>		
Interest Income Received	22,905	6,896
	<u>22,905</u>	<u>6,896</u>
<b>Increase in Cash and Cash Equivalents</b>		
	1,895,800	2,416,616
Cash and Cash Equivalents - Beginning of Year	4,727,103	2,310,487
	<u>4,727,103</u>	<u>2,310,487</u>
<b>Cash and Cash Equivalents - End of Year</b>		
	<u>\$ 6,622,903</u>	<u>\$ 4,727,103</u>

*See accompanying notes to financial statements.*

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**  
**STATEMENTS OF CASH FLOWS (CONCLUDED)**  
**For the Years Ended June 30, 2018 and 2017**

	<u>2018</u>	<u>2017</u>
<b>Reconciliation of Operating Loss to Net Cash Provided by Operating Activities</b>		
<b>Operating Loss</b>	\$ (3,389,153)	\$ (2,832,047)
<b>Adjustments to Reconcile Operating Loss to Net Cash Provided by Operating Activities</b>		
Depreciation	5,836,369	5,965,138
Change in Allowance for Doubtful Accounts	1,500	(2,000)
Compensated Absences- Net	(9,799)	(3,668)
Changes in Operating Assets, Deferred Outflows of Resources, Liabilities and Deferred Inflows of Resources:		
Accounts Receivable	(96,223)	70,261
Other Assets	36,565	(69,265)
Deferred Outflows of Resources - OPEB	(390,000)	-
Deferred Outflows of Resources - Pension	566,470	(945,866)
Accounts Payable and Accrued Expenses	127,421	(138,144)
Unearned Revenues	(17,807)	101,779
Retiree Health Benefit Program	454,619	-
Other Postemployment Benefits (OPEB)	(1,844,400)	-
Net Pension Liability	(503,577)	1,233,986
Deferred Inflows of Resources - OPEB	2,329,238	-
Deferred Inflows of Resources - Pension	88,183	1,999
<b>Net Cash Provided by Operating Activities</b>	<u>\$ 3,189,406</u>	<u>\$ 3,382,173</u>
<b>Reconciliation of Noncash Activity:</b>		
Acquisition of Capital Assets	\$ 7,250,912	\$ 3,057,777
Less: Accounts Payable and Accrued Expenses as of End of Year	(2,423,247)	(887,864)
Transfer of Capitalized Project to Expense	(1,150)	(9,450)
Add: Payments on Short-Term Trade Accounts to Finance Acquisitions of Capital Assets	887,864	278,486
<b>Payments for the Acquisition of Capital Assets</b>	<u>\$ 5,714,379</u>	<u>\$ 2,438,949</u>
Contributed Capital Income	\$ 5,243,787	\$ 2,388,158
Less: Accounts Receivable as of End of Year	(1,503,416)	(787,000)
Add: Accounts Receivable as of Prior Year End	787,000	-
<b>Contributed Capital Received</b>	<u>\$ 4,527,371</u>	<u>\$ 1,601,158</u>

*See accompanying notes to financial statements.*

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2018 and 2017**

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**1. Reporting Entity**

The Pease Development Authority ("PDA"), a component unit of the State of New Hampshire (the "State"), is the successor entity to the Pease Redevelopment Commission ("PRC"). The PRC was created on March 21, 1989 by an act of the General Court of the State. The mandate of the PRC was to prepare a comprehensive plan for the conversion and redevelopment of Pease Air Force Base. The guiding principles of the plan were job creation, fiscal viability, economic development, and environmental quality.

Effective June 1, 1990, the PRC was dissolved and PDA was established as its successor with the goals of converting and redeveloping the Pease International Tradeport ("Tradeport"). PDA is a component unit of the State and is discretely presented in the Comprehensive Annual Financial Report of the State.

PDA is a body corporate and politic with a governing body of seven members. The Governor and State legislative leadership appoint four members and the City of Portsmouth ("COP") and the Town of Newington appoint three members.

Pursuant to Chapter 290, Laws of 2001, the New Hampshire State Port Authority ("Port"), a former agency of the primary State government, was transferred to PDA effective July 1, 2001. In doing so, the State authorized the transfer of functions, powers and duties of the Port to PDA, acting through the Division of Ports and Harbors ("PDA-DPH"). The PDA-DPH is charged with the responsibility to: 1) plan for the maintenance and development of the ports, harbors and navigable tidal rivers of the State; 2) foster and stimulate commerce and the shipment of freight; 3) aid in the development of salt water fisheries and associated industries; 4) cooperate with any federal agencies or departments in planning the maintenance, development, and use of the State ports, harbors, and navigable tidal rivers; and 5) plan, develop, maintain, use and operate land transportation facilities within a 15 mile radius of the PDA-DPH headquarters in Portsmouth, New Hampshire.

As a result of the transfer of the Port to PDA, the Harbor Dredging and Pier Maintenance Fund was transferred to PDA. This fund was set up for the purposes of initiating and implementing harbor dredging projects and maintaining public piers. On July 1, 2001, also as a result of the transfer of the Port to the PDA, the Revolving Loan Fishery Fund was transferred to the PDA. The Revolving Loan Fishery Fund was established in July 1994 by the Port through a Federal Economic Development Administration grant in the amount of \$810,000. The grant funds and related interest earned thereon provide a revolving loan fund to offer direct assistance to the fishing industry and to aid in the creation of economic opportunities within the industry.

Pursuant to Chapter 356, Laws of 2008, House Bill 65 was enacted by the State Legislature on July 11, 2008. The bill: 1) provides that service of non-classified employees of PDA shall be credited as continuous State service for all purposes; 2) makes PDA fund a nonlapsing fund for the benefit of PDA-DPH; 3) requires a biennial report of the PDA-DPH; and 4) repeals provisions relative to coordination with the Department of Resources and Economic Development, reports on economic development programs and the Harbor Management Fund.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

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**1. Reporting Entity (concluded)**

On May 12, 2008, the State, through House Bill 1168-FN-LOCAL, passed legislation that required the New Hampshire Department of Transportation (“NHDOT”) to negotiate a lease, which became effective November 1, 2008, with PDA for the operation of Skyhaven Airport (“DAW”) located in Rochester, New Hampshire. With the passage of Chapter 113, Laws of 2009, enacted on June 22, 2009, the NHDOT was directed to convey ownership of DAW to PDA. The law required that PDA accept ownership of, manage and operate DAW, and act as the official Airport owner, operator, and sponsor. PDA accepted this transfer of ownership, from and after July 1, 2009 with no liability relative to any regulatory matters or causes of action arising prior to November 1, 2008.

**2. Summary of Significant Accounting Policies**

Basis of Accounting

The accompanying financial statements of PDA were prepared in accordance with U.S. Generally Accepted Accounting Principles (“U.S. GAAP”) and as prescribed by the Governmental Accounting Standards Board (“GASB”), which is the primary standard-setting body for establishing governmental accounting and financial reporting principles. PDA uses enterprise fund reporting, which uses the economic resources measurement focus and the accrual basis of accounting.

Cash and Cash Equivalents

Cash and cash equivalents, for purposes of the Statements of Cash Flows, include cash which is either held in demand deposit or short-term money market accounts, and highly liquid savings deposits and investments with original maturities less than three months from the date acquired.

PDA maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. PDA has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash and cash equivalents.

Accounts Receivable

Accounts receivable are carried at cost, less an allowance for doubtful accounts. Receivable balances also include outstanding loans from the Revolving Loan Fishery Fund, including principal plus accrued interest. Management provides an allowance for doubtful accounts based on an analysis of accounts that are delinquent based on payment terms. Accounts are written off when deemed uncollectible.

Capital Assets

Land, equipment, and buildings and facilities improvements are stated at cost. Depreciation is computed using a straight-line method over the estimated useful lives of the assets, which is principally five to thirty-five years. Capital asset acquisitions that equal or exceed \$5,000 are capitalized. The cost of maintenance and repairs is charged against income as incurred, while significant renewals and betterments are capitalized. Capital assets are depreciated using the straight-line method over the following useful lives:

<u>Capital Asset</u>	<u>Years</u>
Buildings	35
Facilities Improvements	20
Equipment	5

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

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**2. Summary of Significant Accounting Policies (continued)**

Compensated Absences

Employees are granted sick and vacation leave in varying amounts. Upon retirement, termination, or death, certain employees are compensated for unused sick and vacation leave (subject to certain limitations) at their then current rates of pay. The liability for vacation leave is based on the amount earned but not used; for sick leave, it is an estimated amount based on the amount accumulated at the balance sheet date that would be paid upon retirement. The liability for sick leave is reflected within noncurrent liabilities while vacation leave is included in accounts payable and accrued expenses. The calculation is based on the salary rates in effect as of the date of the statements of net position.

Unearned Revenues

Unearned revenues include advance greens fees for the golf course, which are based upon a percentage allocation of the total days the course expects to operate. In addition, unearned revenues are recorded for mooring permits for the harbors and tidal waters and are based on the expiration date of the permit. Rental income received in advance is also classified as unearned revenues.

Net Pension Liability

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the New Hampshire Retirement System ("NHRS") and additions to/deductions from the NHRS's fiduciary net position has been determined on the same basis as it is reported by the NHRS.

Other Postemployment Benefits

For the purposes of measuring the net liability, deferred outflows of resources and deferred inflows of resources related to other postemployment benefits (OPEB), and OPEB expense, information about the fiduciary net position of the NHRS OPEB Plan and the State of New Hampshire OPEB Plan ("the State OPEB Plan") have been determined on the same basis as they are reported by NHRS and the State OPEB Plan.

Net Position

Net position is presented in the following categories:

- *Net investment in capital assets* represents capital assets, net of long-and short-term debt that relates to the purchase of those assets.
- *Restricted for specific purpose* represents amounts that are expendable but whose use is subject to an externally imposed restriction.
- *Unrestricted* represents the remaining balance of net position after the above net position categories have been determined.

When an expense is incurred for purposes for which both restricted and unrestricted net position are available, management applies unrestricted net position first, unless a determination is made to use restricted net position. PDA's policy concerning which to apply first varies with the intended use and legal requirements. Management typically makes this decision on a transactional basis at the incurrence of the expenditure.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

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**2. *Summary of Significant Accounting Policies (concluded)***

Revenue Recognition

Income from rental of facilities is recognized over the term of the lease net of provisions for uncollectible accounts. Various other revenues are recorded when earned which is generally when the related services are performed.

Operating and Nonoperating Income and Expenses

PDA distinguishes between operating revenues and expenses from nonoperating items in the preparation of its financial statements. PDA's principal operating revenues result from charges to tenants for the lease or license of property, providing services, and delivering goods.

Operating expenses for PDA include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting these definitions are reported as nonoperating income and expenses.

Contributed Capital and Grants

Federal grants, received on a reimbursement basis, are recorded as contributed capital when the related expenditures are capital related. Non-capital related grants are recognized as grant revenue on the statements of revenues, expenses and changes in net position as other miscellaneous revenues.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**3. *Change in Accounting Principle***

During the year ended June 30, 2018, PDA adopted new accounting guidance, GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other than Pensions*. The changes made to the basic financial statements to comply with the new accounting standard have been reported as an adjustment as of the beginning of the year ended June 30, 2018. Because it was not practical for PDA to determine the amounts of all deferred inflows of resources and outflows of resources related to the NHRS OPEB Plan and the State OPEB Plan as of June 30, 2016, the beginning balances of deferred inflows of resources and deferred outflows of resources related to pensions have not been reported. The impact of the adoption of the new accounting standards as of the beginning of the year ended June 30, 2018 was \$9,861,025 and is reported as a cumulative effect of change in accounting principle.

**PEASE DEVELOPMENT AUTHORITY**  
**(A Component Unit of the State of New Hampshire)**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

**4. Cash and Cash Equivalents**

Custodial Credit Risk

Custodial credit risk is the risk that in the event of a bank failure, PDA's deposits may not be returned to it. State Statute RSA 12-G: 8 (XIII) empowers PDA to invest and reinvest its funds and take and hold property as security for the payment of funds so invested. PDA's investment policy is more restrictive than applicable New Hampshire law in that it restricts investments to the following: New Hampshire public deposit investment pool, federal agency securities, repurchase agreements, commercial paper, money market funds, and certificates of deposit. PDA's policy does not explicitly address custodial credit risk.

As of June 30, 2018 and 2017, substantially all of PDA's cash and equivalents were insured by the Federal Deposit Insurance Corporation and the Depositors Insurance Fund.

**5. Current Accounts Receivable - Net**

Current accounts receivable - net was represented by the following at June 30:

	<i>2018</i>	<i>2017</i>
Intergovernmental	\$ 1,503,416	\$ 787,000
Tenants	561,275	541,695
Allowance for Doubtful Accounts	(6,500)	(5,000)
	<b>\$ 2,058,191</b>	<b>\$ 1,323,695</b>

**6. Other Current Assets**

Other current assets was represented by the following at June 30:

	<i>2018</i>	<i>2017</i>
Inventories	\$ 354,442	\$ 393,192
Prepaid Insurance	121,230	117,901
All Other	24,260	25,404
	<b>\$ 499,932</b>	<b>\$ 536,497</b>

**7. Restricted Cash and Cash Equivalents**

Restricted cash and cash equivalents was represented by the following at June 30:

	<i>2018</i>	<i>2017</i>
Harbor Dredging and Pier Maintenance	\$ 430,682	\$ 537,469
Revolving Loan Fishery Fund	48,428	111,299
Foreign Trade Zone	10,105	46,634
	<b>\$ 489,215</b>	<b>\$ 695,402</b>

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**8. Restricted Accounts Receivable**

Restricted accounts receivable was represented by the following at June 30:

	<i>2018</i>	<i>2017</i>
Revolving Loan Fishery Fund		
Due Within One Year	\$ 141,695	\$ 131,618
Due in More Than One Year	1,009,853	941,271
Tenants	1,600	3,616
	<u>\$ 1,153,148</u>	<u>\$ 1,076,505</u>

**9. Capital Assets**

Capital asset activity for the year ended June 30, 2018 was as follows:

	<i>Balance July 1, 2017</i>	<i>Additions</i>	<i>Disposals</i>	<i>Transfers</i>	<i>Balance June 30, 2018</i>
Land	\$ 7,520,786	\$ -	\$ -	\$ -	\$ 7,520,786
Buildings and Facilities Improvements	141,327,370	-	(294,967)	5,333,092	146,365,495
Equipment	13,919,027	-	(402,204)	1,193,804	14,710,627
Construction in Process	<u>1,303,772</u>	<u>7,250,912</u>	<u>-</u>	<u>(6,528,046)</u>	<u>2,026,638</u>
	164,070,955	7,250,912	(697,171)	(1,150)	170,623,546
Less Accumulated Depreciation	(98,399,479)	(5,836,369)	668,530	-	(103,567,318)
	<u>\$ 65,671,476</u>	<u>\$ 1,414,543</u>	<u>\$ (28,641)</u>	<u>\$ (1,150)</u>	<u>\$ 67,056,228</u>

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**9. Capital Assets (concluded)**

Capital asset activity for the year ended June 30, 2017 was as follows:

	<i>Balance July 1, 2016</i>	<i>Additions</i>	<i>Disposals</i>	<i>Transfers</i>	<i>Balance June 30, 2017</i>
Land	\$ 7,520,786	\$ -	\$ -	\$ -	\$ 7,520,786
Buildings and Facilities Improvements	139,271,835	-	-	2,055,535	141,327,370
Equipment	13,695,931	-	-	223,096	13,919,027
Construction in Process	<u>534,076</u>	<u>3,057,777</u>	<u>-</u>	<u>(2,288,081)</u>	<u>1,303,772</u>
	161,022,628	3,057,777	-	(9,450)	164,070,955
Less Accumulated Depreciation	(92,434,341)	(5,965,138)	-	-	(98,399,479)
	<u>\$ 68,588,287</u>	<u>\$ (2,907,361)</u>	<u>\$ -</u>	<u>\$ (9,450)</u>	<u>\$ 65,671,476</u>

**10. Unearned Revenues**

Unearned revenues (which are recognized when cash, receivables or other assets are recorded prior to their being earned) consisted of the following at June 30:

	<i>2018</i>	<i>2017</i>
Mooring Permits	\$ 255,999	\$ 248,113
Golf Course Membership Fees	223,609	217,613
All Other	201,383	233,072
	<u>\$ 680,991</u>	<u>\$ 698,798</u>

Mooring permits and golf course membership fees are collected primarily during the months of January through March and amortized ratably over the corresponding seasons.

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**11. *Revolving Line of Credit Facility***

PDA currently has a \$5,000,000 unsecured Revolving Line of Credit Facility (“RLOC”) secured through The Provident Bank, which matures December 31, 2018. The terms of the RLOC provide that a) the loan shall bear interest at a per annum rate equal to the thirty (30) day Federal Home Loan Bank (Boston) plus 250 basis points; and b) PDA shall maintain various covenants that are to be reported on periodically. The proceeds of any draw on the RLOC are to be used for general working capital purposes of PDA. There were no amounts outstanding on this RLOC as of June 30, 2018 and 2017. As of November 19, 2018, PDA and Provident Bank reached an agreement to expand the current RLOC from \$5,000,000 to \$15,000,000, with a maturity date of December 31, 2022.

**12. *Due to City of Portsmouth – Waste Water Treatment Facility***

In December 2000, the State Water Pollution Control Revolving Fund program’s debt outstanding of \$6,444,630 was assigned to COP. A supplemental loan agreement was entered into between the State Water Pollution Control Revolving Fund program and COP in order to finance the construction of the wastewater treatment plant upgrade. In conjunction with the assignment of the debt to COP, a similar portion of the leasehold improvement for the wastewater treatment facility was also transferred to COP. PDA agreed to pay an amount totaling \$2,457,002 to COP. Annual payments plus interest at 4.464% are payable through 2020. Amounts totaling \$232,580 and \$348,870 were outstanding at June 30, 2018 and 2017, respectively. Debt service requirements at June 30, 2018 are as follows:

<i>Year</i>	<i>Principal</i>	<i>Interest</i>	<i>Total</i>
2019	\$ 116,290	\$ 10,382	\$ 126,672
2020	116,290	5,192	121,482
	\$ 232,580	\$ 15,574	\$ 248,154

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**13. Changes in Long-Term Liabilities**

Long-term liability activity for the year ended June 30, 2018 was as follows:

	<i>Balance June 30, 2017</i>	<i>Additions</i>	<i>Reductions</i>	<i>Balance June 30, 2018</i>	<i>Due in One Year</i>
Net Pension Liability	\$ 5,489,977	\$ -	\$ (503,577)	\$ 4,986,400	\$ -
City of Portsmouth - Waste Water Treatment Facility	348,870	-	(116,290)	232,580	116,290
State of New Hampshire	252,250	-	-	252,250	-
Compensated Absences- Net	105,472	-	(9,799)	95,673	-
Other Postemployment Benefits	-	10,050,717	(1,812,000)	8,238,717	-
Retiree Health Benefit Program	-	454,619	-	454,619	90,924
	<b>\$ 6,196,569</b>	<b>\$ 10,505,336</b>	<b>\$ (2,441,666)</b>	<b>\$ 14,260,239</b>	<b>\$ 207,214</b>

Long-term liability activity for the year ended June 30, 2017 was as follows:

	<i>Balance June 30, 2016</i>	<i>Additions</i>	<i>Reductions</i>	<i>Balance June 30, 2017</i>	<i>Due in One Year</i>
Net Pension Liability	\$ 4,255,991	\$ 1,233,986	\$ -	\$ 5,489,977	\$ -
City of Portsmouth - Waste Water Treatment Facility	465,159	-	(116,289)	348,870	116,290
State of New Hampshire	252,250	-	-	252,250	-
Compensated Absences- Net	109,140	-	(3,668)	105,472	-
	<b>\$ 5,082,540</b>	<b>\$ 1,233,986</b>	<b>\$ (119,957)</b>	<b>\$ 6,196,569</b>	<b>\$ 116,290</b>

**14. Rental of Facilities**

PDA has leasing arrangements with various parties for the rental of land, buildings, and airplane hangars. Rentals are generally based upon set rental fees with additional payments based upon gallons of fuel sold or dispensed, ramp parking fees per aircraft, and concession fees based upon a stated percentage of car rentals. Lease arrangements are primarily for periods ranging from one to forty-two years. These leases meet the criteria for classification as operating leases. PDA-DPH has leases, licenses, and other arrangements with various parties for the use of land, warehouse, and storage facilities.

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**June 30, 2018 and 2017**

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**14. Rental of Facilities (concluded)**

At June 30, 2018, the projected minimum future revenue from noncancelable rental agreements is approximately:

<i>Year</i>	<i>Amount</i>
2019	\$ 9,307,000
2020	8,568,000
2021	8,069,000
2022	7,297,000
2023	6,402,000
Thereafter	71,868,000
	<b>\$ 111,511,000</b>

**15. Municipal Service Fees**

Effective July 1, 1998, PDA entered into an amended municipal services agreement with COP and the Town of Newington to provide various municipal services, including police, fire, and public works at the Tradeport. This agreement specifies that PDA, through its tenant's payments, shall pay COP a fee for the cost of services equal to the amount that would have been paid annually as *ad valorem* taxes excluding any school tax component in respect to such property within the Airport District. COP is responsible for service costs owed to the Town of Newington. This agreement excludes, as part of the allocated area, the space occupied by PDA and any space for public use in the PSM Terminal. The agreement includes completed facilities other than PDA's golf course or airport terminals within the Airport District operated by PDA for public or other use. This agreement shall continue to be in force until one of the parties terminates the agreement in writing.

Any tenant located outside the Airport District, unless otherwise exempt from taxation, shall pay to COP a payment in lieu of taxes in accordance with the provisions of the New Hampshire law.

**16. Airport Joint Use Agreement**

The Department of the Air Force and PDA are parties to an Airport Joint Use Agreement ("Agreement") regarding the required use of the airport facilities at the Tradeport by the New Hampshire Air National Guard as well as for other occasional government aircraft. Subject to the terms and conditions of the Agreement, the federal government has the use of the airport facilities in common with other users of the airport together with all necessary and conventional rights of ingress and egress to and from the related facilities located at the airport.

The federal government is responsible for the functions detailed in the Agreement, including, but not limited to, the following: air traffic control services, aircraft fire protection and crash rescue. PDA is responsible for certain services and functions, including, but not limited to, the following: maintenance of certain facilities, utilities, and other related services in connection with maintaining an airport facility in accordance with Federal Aviation Administration requirements. The current Agreement was effective through September 30, 2018.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

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**17. Risk Management**

PDA is exposed to various risks of loss at the Tradeport and DAW related to torts; theft of, damage to and destruction of assets; and natural disaster for which the PDA carries insurance.

PDA has a comprehensive airport liability insurance policy that will provide coverage generally up to \$25,000,000 for each occurrence and in the aggregate in any one annual period of insurance. Other insurance coverage includes automotive, crime, employment practices, fire, general liability, pollution, theft, and workers' compensation. There have been no significant changes in insurance coverage during the past fiscal year. Settlements did not exceed coverage amounts during fiscal years 2018 and 2017.

In addition to purchasing insurance coverages, PDA maintains a risk transfer program. The PDA's agreements and leases include requirements to provide insurance coverage and coverage provisions, which include: 1) naming PDA as an additional insured; 2) naming PDA as loss payee on property coverage; 3) a waiver of subrogation; and 4) providing that such coverages be primary and non-contributing with respect to coverage PDA maintains.

**18. Defined Benefit Pension Plan**

Plan Description

PDA participates in the NHRS, which, as governed by RSA 100-A, is a cost-sharing multiple-employer contributory public employee defined benefit pension plan qualified under section 401(a) of the Internal Revenue Code ("Code") and funded through a trust, which is exempt from tax under Code section 501(a). NHRS is a contributory, defined benefit plan providing service, disability, death and vested retirement benefits to members and their beneficiaries. NHRS retired members receive a lifetime pension. Substantially all full-time state employees, public school teachers and administrators, permanent firefighters and permanent police officers within the State are eligible to participate in NHRS. RSA 100-A specifies the benefit terms provided to the members of NHRS.

Although benefits are funded by member contributions, employer contributions and trust fund assets, NHRS computes benefits on the basis of members' Average Final Compensation ("AFC") and years of creditable service. Unlike a defined contribution plan, NHRS benefits provided to members are not dependent upon the amount of contributions paid into NHRS or the investment return on trust assets.

Plan Description (concluded)

To qualify for a normal service retirement, members must have attained the age of 60 years old. However, a member who commenced service on or after July 1, 2011 shall not receive a service retirement allowance until attaining the age of 65. The member may receive a reduced allowance after age 60 if the member has at least 30 years of creditable service. The allowance shall be reduced based on a formula, for each month by which the date on which benefits commence precedes the month after which the member attains 65 years of age, by  $\frac{1}{4}$  of one percent.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

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**18. Defined Benefit Pension Plan (continued)**

For members retiring prior to the age of 65, the yearly pension amount is 1.67% of AFC, multiplied by years of creditable service. For members retiring at 65 or older, the yearly pension amount is 1.52% of AFC, multiplied by years of creditable service. For members vested prior to January 1, 2012, AFC is based on the highest three years of creditable service. For members not vested prior to January 1, 2012, or hired on or after July 1, 2011, AFC is based on a member's highest five years of creditable service. At age 65, the yearly pension amount is recalculated with an appropriate graduated reduction based on years and months of creditable service that the member has at the time of retirement.

Contributions Required and Made

The Retirement Plan is financed by contributions from the members, PDA, and investment earnings. Contributions required to cover that amount of cost not met by the members' contributions are determined by a biennial actuarial valuation by the Retirement Plan's actuary. By statute, the Board of Trustees of NHRS is responsible for the certification of employer and member contribution rates.

Commencing July 1, 2011, all Group I employees are responsible to accrue contributions at 7.00% while Group II (Police) employees accrue contributions at a rate of 11.55%. In terms of the employer share of contributions made to the Retirement Plan, the pension contribution rate for Group I employees was 10.86% for the two-year period ending June 30, 2017. Effective July 1, 2017, the employer share was increased to 11.08% and will remain fixed through June 30, 2019. For Group II employees, effective July 1, 2015, the contribution rate increased from 21.45% to 22.54% and remained fixed through June 30, 2017. Effective July 1, 2017, the contribution rate increased to 25.33% and will remain fixed through June 30, 2019.

For the years ended June 30, 2018 and 2017, contributions to NHRS were \$452,516 and \$413,003, respectively.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2018, PDA reported a liability of \$4,986,400 for its proportionate share of the net pension liability. The net pension liability is based on an actuarial valuation performed as of June 30, 2016 and a measurement date of June 30, 2017. The net pension liability was rolled forward from June 30, 2016 to June 30, 2017. PDA's proportion of the net pension liability was based on a projection of the PDA's long-term share of contributions to NHRS relative to the projected contributions of all participating employers as actuarially determined. At June 30, 2017, PDA's proportion of the net pension liability was 0.1014%.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (continued)

At June 30, 2017, PDA reported a liability of \$5,489,977 for its proportionate share of the net pension liability. The net pension liability is based on an actuarial valuation performed as of June 30, 2015 and a measurement date of June 30, 2016. The net pension liability was rolled forward from June 30, 2015 to June 30, 2016. PDA's proportion of the net pension liability was based on a projection of PDA's long-term share of contributions to NHRS relative to the projected contributions of all participating employers as actuarially determined. At June 30, 2016, PDA's proportion of the net pension liability was 0.1032%.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
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**18. Defined Benefit Pension Plan (continued)**

For the years ended June 30, 2018 and 2017, PDA recognized pension expense of \$603,592 and \$703,122, respectively.

At June 30, 2018, PDA reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<b>Deferred Outflows of Resources</b>	<b>Deferred Inflows of Resources</b>
Net differences between project and actual investment earnings on pension plan investments	\$ -	\$ 63,504
Changes in assumptions	500,700	-
Differences between expected and actual experience	11,306	63,463
Changes in proportion and differences between employer contributions and share of contributions	191,223	170,354
Contributions subsequent to the measurement date	452,516	-
	<b>\$ 1,155,745</b>	<b>\$ 297,321</b>

At June 30, 2017, PDA reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<b>Deferred Outflows of Resources</b>	<b>Deferred Inflows of Resources</b>
Net differences between project and actual investment earnings on pension plan investments	\$ 343,481	\$ -
Changes in assumptions	675,642	-
Differences between expected and actual experience	15,257	69,325
Changes in proportion and differences between employer contributions and share of contributions	274,832	139,813
Contributions subsequent to the measurement date	413,003	-
	<b>\$ 1,722,215</b>	<b>\$ 209,138</b>

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**18. Defined Benefit Pension Plan (continued)**

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (concluded)

Amounts reported as deferred outflows related to pensions resulting from PDA contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

<i>Year Ended June 30</i>	<i>Amount</i>
2019	\$ 124,875
2020	242,150
2021	139,159
2022	(100,276)
	\$ 405,908

Actuarial Assumptions

The collective total pension liability at June 30, 2018 was determined by a roll forward of the actuarial valuation as of June 30, 2016, using the following actuarial assumptions, which apply to 2016 measurements:

Actuarial cost method	Entry-Age Normal
Amortization method	Level Percentage-of-Payroll, Closed
Remaining amortization period	22 years beginning July 1, 2017 (30 years beginning July 1, 2009)
Investment Rate of Return	7.25% net of investment expenses, including inflation
Salary Rate Increase	5.60% average, including inflation
Price Inflation	2.50%
Wage Inflation	3.25%

Mortality rates were based on the RP-2014 employee generational mortality tables for males and females, adjusted for mortality improvements using Scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2016 valuation were based on the results of the most recent actuarial experience study, which was for the period of July 1, 2010 – June 30, 2015. There were no changes in actuarial assumptions from the 2015 measurements to the 2016 measurements.

There were several changes in the actuarial assumptions from the 2014 measurements to the 2015 measurements resulting in a deferred outflow of resources during the year ended June 30, 2017. The changes in assumptions included the following:

Investment Rate of Return	Changed from 7.75% to 7.25%
Salary Rate Increase	Changed from 5.80% to 5.60%
Price Inflation	Changed from 3.00% to 2.50%
Wage Inflation	Changed from 3.75% to 3.25%
Mortality Rates	2014 measurements used the RP-2000 mortality table, projected to 2020 with Scale AA

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**18. Defined Benefit Pension Plan (continued)**

Long-Term Rates of Return

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation.

Following is a table presenting target allocations and the geometric real rates of return for each asset class:

<i>Asset Class</i>			<b>Weighted Average Long-Term Expected Real Rate of Return</b>	
	<i>Target Allocation 2017</i>	<i>Target Allocation 2016</i>	<b>2017</b>	<b>2016</b>
Large Cap Equities	22.50%	22.50%	4.25%	4.25%
Small/Mid Cap Equities	<u>7.50</u>	<u>7.50</u>	4.50	4.50
Total Domestic Equity	<u>30.00</u>	<u>30.00</u>		
International Equities (Unhedged)	13.00	13.00	4.50	4.75
Emerging International Equities	<u>7.00</u>	<u>7.00</u>	6.25	6.25
Total International Equity	<u>20.00</u>	<u>20.00</u>		
Core Bonds	5.00	5.00	0.75	0.64
Short Duration	2.00	2.00	(0.25)	(0.25)
Global Multi-Sector Fixed Income	11.00	11.00	2.11	1.71
Absolute Return Fixed Income	<u>7.00</u>	<u>7.00</u>	1.26	1.08
Total Fixed Income	<u>25.00</u>	<u>25.00</u>		
Private Equity	5.00	5.00	6.25	6.25
Private Debt	5.00	5.00	4.75	4.75
Opportunistic	<u>5.00</u>	<u>5.00</u>	2.84	3.68
	<u>15.00</u>	<u>15.00</u>		
Real Estate	<u>10.00</u>	<u>10.00</u>	3.25	3.25
	<u>100.00%</u>	<u>100.00%</u>		

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**18. Defined Benefit Pension Plan (concluded)**

Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity Analysis

The following presents PDA's proportionate share of the net pension liability calculated using the discount rate of 7.25%, as well as what PDA's proportionate share of the pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current rate:

	1% Decrease (6.25%)	Current Discount Rate (7.25%)	1% Increase (8.25%)
PDA's Proportionate Share of the Net Pension Liability	\$ 6,569,331	\$ 4,986,400	\$ 3,689,250

Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS annual report available from NHRS' website at <https://www.nhrs.org>.

The pension plan's fiduciary net position has been determined on the same basis used by NHRS. NHRS's financial statements are prepared using the accrual basis of accounting. Both plan member and employer contributions are recognized in the period in which contributions are legally due. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. Investments are reported at fair value. Investments in both domestic and non-U.S. securities are valued at current market prices and expressed in U.S. dollars. NHRS uses a trade-date accounting basis for these investments. Investments in non-registered commingled funds are valued at net asset value as a practical expedient to estimate fair value.

Changes in Assumption for Purposes of Contributions Rates

On July 1, 2016, the Board of Trustees of NHRS announced a change to adopt revised actuarial assumptions based on the results of a five-year experience study conducted by the retirement systems consulting actuary. Included in these changes was the lowering of the assumed rate of return from 7.75% to 7.25%. This rate will be used to set employer contribution rates for fiscal years 2019 and 2020.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

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**19. Other Postemployment Benefits – New Hampshire Retirement System**

Plan Description

In addition to providing pension benefits, NHRS administers a cost-sharing multiple-employer defined postemployment medical subsidiary healthcare plan designated in statute (RSA 100-A:52, RSA 100-A:52a and RSA 100-A:52-b) by membership type. The membership types are Group II Police Officer and Firefighters, Group I Teachers, Group I Political Subdivision Employees and Group I State Employees. The NHRS OPEB Plan provides a medical insurance subsidy to qualified retired members. The medical subsidy is a payment made by NHRS to the former employer or their insurance administrator toward the cost of health insurance for a qualified retiree, his/her qualified spouse, and his/her certifiably dependent children with a disability who are living in the household and being cared for by the retiree. Under specific conditions, the qualified beneficiaries of members who die while in service may also be eligible for the medical subsidy. For qualified retirees not eligible for Medicare the subsidy amounts were \$375.56 for a single-person plan and \$751.12 for a two-person plan. For those qualified retirees eligible for Medicare, the amounts were \$236.84 for a single-person plan and \$473.68 for a two-person plan. There have been no increases in the monthly maximum subsidy amounts since July 1, 2007. The plan is closed to new entrants.

Substantially all of the State's employees who were hired on or before June 30, 2003 and have 10 years of service may become eligible for these benefits if they reach normal retirement age while working for the State and receive their pensions on a periodic basis rather than a lump sum. During fiscal year 2004, legislation was passed that requires State Group I employees hired on or after July 1, 2003 to have 20 years of State service in order to qualify for health coverage benefits. These and similar benefits for active employees are authorized by RSA 21-I:30 and provided through the Employee and Retiree Benefit Risk Management Fund (the "Fund"), which is the State's self-insurance fund implemented in October 2003 for active State employees and retirees.

Contributions Required and Made

The State Legislature has indicated it plans to only partially fund (on a pay-as-you-go basis) the annual required contribution ("ARC"), an actuarially determined rate.

Plan members are not required to contribute to the OPEB Plans. PDA makes annual contributions to the OPEB Plans equal to the amount required by RSA 100-a:52, which, for all Group I employees, was 1.64% of covered compensation during the year ended June 30, 2017. Effective July 1, 2017 the annual contribution rate was decreased to 1.07% and will remain fixed through June 30, 2019. For Group II employees, the rate was 3.84% of covered compensation for the year ended June 30, 2017. Effective July 1, 2017 the annual contribution rate was increased to 4.10% and will remain fixed through June 30, 2019. PDA's contributions to NHRS for the OPEB Plans for the years ended June 30, 2018 and 2017 were \$41,314 and \$55,132, respectively, which were equal to its ARC.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

**19. Other Postemployment Benefits – New Hampshire Retirement System (continued)**

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At June 30, 2018, PDA reported a liability of \$432,717 for its proportionate share of the net OPEB liability. The net OPEB liability is based on an actuarial valuation performed as of June 30, 2016 and a measurement date of June 30, 2017. The net OPEB liability was rolled forward from June 30, 2016 to June 30, 2017. PDA's proportion of the net OPEB liability was based on a projection of the PDA's long-term share of contributions to NHRS relative to the projected contributions of all participating employers as actuarially determined. At June 30, 2017 and 2016, PDA's proportion of the net OPEB liability was 0.0946% and 0.0961%, respectively.

For the years ended June 30, 2018 and 2017, PDA recognized OPEB expense of \$32,649 and \$62,369, respectively.

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB (concluded)

At June 30, 2018, PDA reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Net differences between project and actual investment earnings on OPEB plan investments	\$ -	\$ 1,365
Changes in proportion and differences between employer contributions and share of contributions	-	2,095
Contributions subsequent to the measurement date	41,314	-
	\$ 41,314	\$ 3,460

Amounts reported as deferred outflows related to pensions resulting from PDA contributions subsequent to the measurement date will be recognized as a reduction of the net OPEB liability in the year ending June 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

<i>Year Ended June 30</i>	<i>Amount</i>
2019	\$ (2,436)
2020	(341)
2021	(341)
2022	(342)
	\$ (3,460)

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2018 and 2017**

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**19. Other Postemployment Benefits – New Hampshire Retirement System (continued)**

Actuarial Assumptions

The collective total OPEB liability was determined by a roll forward of the actuarial valuation as of June 30, 2016, using the following actuarial assumptions, which apply to 2016 measurements:

Actuarial cost method	Entry-Age Normal
Amortization method	Level Percentage-of-Payroll, Closed
Remaining amortization period	Not applicable, under satisfactory funding
Investment Rate of Return	7.25% net of investment expenses, including inflation
Salary Rate Increase	5.60% average, including inflation
Price Inflation	2.50% per year
Healthcare cost trend rates	Not applicable, given the benefits are fixed stipends
Aging factors	Not applicable, given the benefits are fixed stipends

Mortality rates were based on the RP-2014 employee generational mortality tables for males and females, adjusted for mortality improvements using Scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2016 valuation were based on the results of the most recent actuarial experience study, which was for the period of July 1, 2010 – June 30, 2015.

Long-Term Rates of Return

The long-term expected rate of return on OPEB plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

**19. Other Postemployment Benefits – New Hampshire Retirement System (continued)**

Long-Term Rates of Return (concluded)

Following is a table presenting target allocations and the geometric real rates of return for each asset class:

<i>Asset Class</i>	<i>Target Allocation</i>		<i>Weighted Average Long-Term Expected Real Rate of Return</i>	
	<i>2017</i>	<i>2016</i>	<i>2017</i>	<i>2016</i>
Large Cap Equities	22.50%	22.50%	4.25%	4.25%
Small/Mid Cap Equities	<u>7.50</u>	<u>7.50</u>	4.50	4.50
Total Domestic Equity	<u>30.00</u>	<u>30.00</u>		
International Equities (Unhedged)	13.00	13.00	4.50	4.75
Emerging International Equities	<u>7.00</u>	<u>7.00</u>	6.25	6.25
Total International Equity	<u>20.00</u>	<u>20.00</u>		
Core Bonds	5.00	5.00	0.75	0.64
Short Duration	2.00	2.00	(0.25)	(0.25)
Global Multi-Sector Fixed Income	11.00	11.00	2.11	1.71
Absolute Return Fixed Income	<u>7.00</u>	<u>7.00</u>	1.26	1.08
Total Fixed Income	<u>25.00</u>	<u>25.00</u>		
Private Equity	5.00	5.00	6.25	6.25
Private Debt	5.00	5.00	4.75	4.75
Opportunistic	<u>5.00</u>	<u>5.00</u>	2.84	3.68
	<u>15.00</u>	<u>15.00</u>		
Real Estate	<u>10.00</u>	<u>10.00</u>	3.25	3.25
	<u>100.00%</u>	<u>100.00%</u>		

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

**19. Other Postemployment Benefits – New Hampshire Retirement System (concluded)**

Discount Rate

The discount rate used to measure the total OPEB liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rate and that employer contributions will be made under the current statute by RSA 100-A:16. Based on those assumptions, the OPEB plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all periods of projected benefit payments to determine the collective total OPEB liability.

Sensitivity Analysis

The following presents PDA's proportionate share of the net OPEB liability calculated using the discount rate of 7.25%, as well as what PDA's proportionate share of the OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current rate:

	1% Decrease (6.25%)	Current Discount Rate (7.25%)	1% Increase (8.25%)
PDA's Proportionate Share of the Net OPEB Liability	\$ 470,925	\$ 432,717	\$ 399,613

OPEB Plan Fiduciary Net Position

Detailed information about the OPEB plan's fiduciary net position is available in the separately issued NHRS annual report available from NHRS' website at <https://www.nhrs.org>.

The OPEB plan's fiduciary net position has been determined on the same basis used by NHRS. NHRS's financial statements are prepared using the accrual basis of accounting. Both plan member and employer contributions are recognized in the period in which contributions are legally due. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. Investments are reported at fair value. Investments in both domestic and non-U.S. securities are valued at current market prices and expressed in U.S. dollars. NHRS uses a trade-date accounting basis for these investments. Investments in non-registered commingled funds are valued at net asset value as a practical expedient to estimate fair value.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

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**20. Other Postemployment Benefits – The State of New Hampshire**

Plan Description

RSA 21-I:30 specifies that the State provide certain health care benefits for retired employees and their spouses through a single-employer (primary government and component units) defined benefit plan. These benefits include group hospitalization, hospital medical care, surgical care, and other medical care. Substantially all of the State's employees who were hired on or before June 30, 2003 and have 10 years of service may become eligible for these benefits if they reach normal retirement age while working for the State and receive their pensions on a periodic basis rather than in a lump sum. During fiscal year 2004, legislation was passed that requires State Group I employees hired on or after July 1, 2003 to have 20 years of state service in order to qualify for retiree health benefits. Additionally, during fiscal year 2012, legislation was passed requiring Group I employees hired after July 1, 2011 to have 25 years of State service and increased the normal retirement age for Group I employees hired after July 1, 2011. These and similar benefits for active employees and retirees are authorized by RSA 21-I:30 and provided through the Employee and Retiree Benefit Risk Management Fund which is the state's self-insurance internal service fund. The Plan funds the cost of medical and prescription drug claims by charging actuarially developed working rates to State agencies for participating employees, retirees, and eligible spouses. An additional major source of funding for retiree benefits is from the NHRS medical subsidy payment described previously in this footnote. No assets are accumulated in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75. The State administers the plan. It does not issue a separate stand-alone financial report.

Contributions Required and Made

The State Legislature has indicated it currently plans to only partially fund (on a pay-as-you-go basis) the actuarially determined ARC.

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At June 30, 2018, PDA reported a liability of \$7,806,000 for its proportionate share of the State OPEB Plan liability. The OPEB liability is based on an actuarial valuation performed as of December 31, 2016 and a measurement date of June 30, 2017. The OPEB liability was rolled forward from December 31, 2016 to June 30, 2017. PDA's proportion of the OPEB liability was based on a projection of the PDA's long-term share of contributions to the State relative to the projected contributions of all participating employers as actuarially determined. At June 30, 2017, PDA's proportion of the State OPEB Plan's liability was 0.350135%.

For the year ended June 30, 2018, PDA recognized OPEB expense of \$563,619.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

**20. Other Postemployment Benefits – The State of New Hampshire (continued)**

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB (concluded)

At June 30, 2018, PDA reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Changes in assumptions	\$ -	\$ 2,288,000
Differences between expected and actual experience	-	23,000
Changes in proportion and differences between employer contributions and share of contributions	375,000	-
Contributions subsequent to the measurement date	181,000	-
	<b>\$ 556,000</b>	<b>\$ 2,311,000</b>

Amounts reported as deferred outflows related to OPEB resulting from PDA contributions subsequent to the measurement date will be recognized as a reduction of the OPEB liability in the year ending June 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

<i>Year Ended June 30</i>	<i>Amount</i>
2019	\$ (387,200)
2020	(387,200)
2021	(387,200)
2022	(387,200)
2023	(387,200)
	<b>\$(1,936,000)</b>

Actuarial Assumptions

The collective total OPEB liability was determined by a roll forward of the actuarial valuation as of December 31, 2016, using the following actuarial assumptions, which apply to 2017 measurements:

Actuarial cost method	Projected unit credit
Amortization method	Level percent of pay, open
Remaining amortization period	30 years
Investment Rate of Return	Not applicable as there are no invested assets
Salary Rate Increase – Group I	13.25% decreasing over 9 years to an ultimate level of 3.75%
Discount rate	3.58% as of June 30, 2017 and 2.85% as of June 30, 2016
Inflation	3.25% per year

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2018 and 2017**

**20. Other Postemployment Benefits – The State of New Hampshire (continued)**

Actuarial Assumptions (concluded)

Healthcare trend rates are based on the following:

- Medical
  - Under 65: 7.4% for one year then 4.5% per year
  - Over 65: 1.4% for one year then 4.5% per year
- Prescription Drug
  - Under 65: 12.8% for one year then 9% decreasing by .5% each year to an ultimate level of 4.5% per year
  - Over 65: -6.1% for one year then 9% decreasing by .5% each year to an ultimate level of 4.5% per year
- Contributions – Retiree contributions are expected to increase with a blended medical and prescription drug trend. First year trends based on known changes in costs.

Mortality rates were based on the following:

- Pre-retirement mortality rates – Healthy: RP-2014 employee mortality table projected generationally for males and females with Scale MP-2015
- Postretirement mortality rates:
  - Healthy: RP-2014 healthy annuitant mortality table projected generationally for males and females with Scale MP-2015
  - Disabled: RP-2014 disabled annuitant mortality table projected generationally for males and females with Scale MP-2015
- The following scale factors for each member classification are applied to all mortality tables:

	Group I	Group II - Police	Group II – Fire
Scale – Male	116%	99%	100%
Scale – Female	124%	106%	101%

The actuarial assumptions used in the June 30, 2017 and 2016 valuations were based on the results of the most recent actuarial experience study, which was for the period of July 1, 2010 to June 30, 2015.

Effective January 1, 2019, the State implemented a Medicare Advantage plan which is anticipated to reduce the overall plan liability in the year of implementation.

Discount Rate

Because the State OPEB Plan is not funded, the discount rate is based on the yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rate of AA/Aa or higher as shown in the Bond Buyer 20-Bond General Obligation Index.

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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**June 30, 2018 and 2017**

**20. Other Postemployment Benefits – The State of New Hampshire (concluded)**

Changes in Assumptions

The trend assumptions were revised from the 2016 measurements to the 2017 measurements to reflect current and future expectations. In addition, the discount rate used to measure the total OPEB liability was increased from 2.85% as of June 30, 2016 to 3.58% as of June 30, 2017.

Sensitivity Analysis

The following presents PDA's proportionate share of the net OPEB liability calculated using the discount rate of 3.58%, as well as what PDA's proportionate share of the OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current rate:

	1% Decrease (2.58%)	Current Discount Rate (3.58%)	1% Increase (4.58%)
PDA's Proportionate Share of the Net OPEB Liability	\$ 8,898,955	\$ 7,806,000	\$ 6,815,542

The following presents PDA's proportionate share of the net OPEB liability calculated using the current trend rates, as well as what PDA's proportionate share of the OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower or 1-percentage-point higher than the current rates:

	1% Decrease	Current Trend Rates	1% Increase
PDA's Proportionate Share of the Net OPEB Liability	\$ 6,520,125	\$ 7,806,000	\$ 9,476,190

**21. Commitments and Contingencies**

Subsurface Investigation

During site subsurface investigations conducted at the Market Street Terminal (performed, in part, to support storm water system improvements), the PDA-DPH's environmental consultant found several areas of subsurface soils contaminated with significant levels of the heavy metal mercury. Initial investigations reveal that this contamination is most likely associated with a commercial wood preservation process that was located on a portion of the site and probably operated on the site sometime after 1875 and terminated operations before the State acquired title to the property in the 1960's and prior to July 1, 2001 when PDA-DPH operations were transferred from the State to the PDA. The completed study has been submitted to the New Hampshire Department of Environmental Services and management is awaiting its review and comment. As of June 30, 2018, no liability has been recorded for future pollution remediation obligations.

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**NOTES TO FINANCIAL STATEMENTS (CONCLUDED)**  
**June 30, 2018 and 2017**

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**21. *Commitments and Contingencies (concluded)***

Grant Administration

PDA receives federal grants, which are subject to review and audit by the grantor agencies. Although these audits could result in expenditure disallowances under the terms of the grants, it is believed that any required reimbursements would not have a material effect on the financial statements.

Construction Contracts

PDA had commitments under construction contracts associated with federal grants totaling approximately \$2,387,000 and \$4,431,000 at June 30, 2018 and 2017, respectively.

Litigation

From time to time, PDA is involved in pending or threatened lawsuits encountered in the normal course of business. Management of PDA believes that the ultimate outcome of these matters, to the extent not covered by insurance, will not have a material impact on PDA's financial position or operations.

Potential Liability

On November 10, 2016, in an action brought under the Citizen Suit provision of the Clean Water Act (CWA), the Conservation Law Foundation (CLF) filed a complaint in the United States District Court for the District of New Hampshire against PDA, its Executive Director, and Board Members, alleging certain violations of the CWA's permitting requirements. The matter is captioned Conservation Law Foundation, Inc. v. Pease Development Authority, et al., Civil Action No. 1:16-cv-00493-SM. In particular, the Complaint alleges PDA failed to obtain and comply with a Small Municipal Separate Storm Sewer System (Small MS4) permit and the associated permit requirements. CLF's Complaint seeks injunctive relief and civil penalties. With respect to the civil penalties, CLF alleges that each day of discharging storm water without the Small MS4 permit constitutes a separate violation of the CWA. CLF invokes sections of the CWA that, if CLF is successful, would impose civil penalties of \$37,500 per day for a period of 1,453 days from November 2011 to November 2015 and \$51,570 per day from November 2015 until the conclusion of the litigation. CLF also seeks an award of unspecified costs and attorneys' fees under the CWA.

PDA, its Executive Director and Board Members intend to defend themselves vigorously in the claim brought by CLF. On February 8, 2017, PDA, its Executive Director and Board Members, filed a Motion to Dismiss CLF's claims challenging CLF's ability to bring suit against a state agency under the Eleventh Amendment of the United States Constitution, CLF's failure to state a viable claim under the CWA and CLF's lack of standing to bring such claims. CLF opposed the Motion to Dismiss. On September 26, 2017, the Court ruled granting in part and denying in part PDA's Motion to Dismiss. The Court granted in full – as to PDA and its individual Board members – PDA's request to dismiss CLF's claim for civil penalties for alleged past violations of the CWA. The Court denied PDA's request to dismiss CLF's claim that PDA should obtain a Small MS4 permit.

Settlement discussions in this matter are ongoing, including mediation in the Federal District Court.

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
June 30, 2018 and 2017

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**22. Subsequent Event**

Airport Liability Insurance

On August 16, 2018, PDA's Board of Directors approved the increase in airport liability insurance coverage for the Portsmouth International Airport at Pease and Skyhaven Airport from \$25,000,000 to \$50,000,000.

**REQUIRED SUPPLEMENTARY INFORMATION**

**PEASE DEVELOPMENT AUTHORITY**  
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**REQUIRED SUPPLEMENTARY INFORMATION (UNAUDITED)**

**Schedule of Collective Net Pension Liability**

The following information is as of June 30:

	2017	2016	2015	2014	2013
Employer Proportion of the Collective Net Pension Liability	0.1014%	0.1032%	0.1074%	0.0982%	0.0967%
Employer's Proportionate Share of the Collective Net Pension Liability	\$ 4,986,400	\$ 5,489,977	\$ 4,255,991	\$ 3,687,154	\$ 4,163,828
Employer's Covered-Employee Payroll	\$ 3,803,000	\$ 3,848,000	\$ 3,430,000	\$ 3,029,000	\$ 2,843,000
Employer's Proportionate Share of the Collective Net Pension Liability as a % of the Employer's Covered-Employee Payroll	131.1%	142.7%	124.1%	121.7%	146.5%
Plan Fiduciary Net Pension as a % of the Total Pension Liability	62.66%	58.30%	65.47%	66.32%	59.81%

*Schedule is intended to show 10 years. Additional years will be added as they become available.*

**Schedule of Employer Contributions**

The following information is as of June 30:

	2018	2017	2016	2015	2014	2013
Required Employer Contribution	\$ 452,516	\$ 413,003	\$ 417,908	\$ 360,425	\$ 318,681	\$ 241,055
Actual Employer Contributions	\$ 452,516	\$ 413,003	\$ 417,908	\$ 360,425	\$ 318,681	\$ 241,055
Excess / (Deficiency) of Employer Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Employer's Covered Employee Payroll	\$ 3,765,000	\$ 3,803,000	\$ 3,848,000	\$ 3,430,000	\$ 3,029,000	\$ 2,843,000
Employer Contribution as a % of the Employer's Covered-Employee Payroll	12.02%	10.86%	10.86%	10.51%	10.52%	8.48%

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**REQUIRED SUPPLEMENTARY INFORMATION (CONTINUED) (UNAUDITED)**

**Notes to the Required Supplementary Information**

**Valuation Date:** June 30, 2009 for determining the Fiscal Year 2013 contributions  
June 30, 2011 for determining the Fiscal Year 2014 contributions  
June 30, 2013 for determining the Fiscal Year 2015 contributions  
June 30, 2014 for determining the Fiscal Year 2016 contributions  
June 30, 2015 for determining the Net Pension Liability  
June 30, 2016 for determining the Net Pension Liability

**Notes:** The roll-forward of the total pension liability from June 30, 2016 to June 30, 2017 reflects expected service and interest costs reduced by actual benefit payments, refunds, and administrative expenses for the plan year.

The roll-forward of the total pension liability from June 30, 2015 to June 30, 2016 reflects expected service cost and interest reduced by actual benefit payments.

Actuarial determined contribution rates for the 2012-2013 biennium were determined based on the June 30, 2009 actuarial valuation.

Actuarial determined contribution rates for the 2014-2015 biennium were determined based on the June 30, 2011 actuarial valuation.

Actuarial determined contribution rates for the 2016-2017 biennium were determined based on the June 30, 2013 actuarial valuation.

Actuarial determined contribution rates for the 2018-2019 biennium were determined based on the June 30, 2015 actuarial valuation.

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**REQUIRED SUPPLEMENTARY INFORMATION (CONTINUED) (UNAUDITED)**

**Schedule of Collective Net Other Postemployment Benefits (OPEB) Liability (NHRS OPEB PLAN)**

The following information is as of June 30:

	<b>2017</b>	<b>2016</b>
Employer Proportion of the Collective Net OPEB Liability	0.0946%	0.0961%
Employer's Proportionate Share of the Collective Net OPEB Liability	\$ 432,717	\$465,117
Employer's Covered-Employee Payroll	\$2,523,561	\$2,499,949
Employer's Proportionate Share of the Collective Net OPEB Liability as a % of the Employer's Covered-Employee Payroll	17.15%	18.61%
Plan Fiduciary Net OPEB as a % of the Total OPEB Liability	7.91%	5.21%

*Schedule is intended to show 10 years. Additional years will be added as they become available.*

**Schedule of Employer Contributions**

The following information is as of June 30:

	<b>2017</b>	<b>2016</b>
Required Employer Contribution	\$ 56,092	\$ 55,827
Actual Employer Contributions	\$ 56,092	\$ 55,827
Excess / (Deficiency) of Employer Contributions	\$ -	\$ -
Employer's Covered Employee Payroll	\$2,523,561	\$2,499,949
Employer Contribution as a % of the Employer's Covered-Employee Payroll	2.22%	2.24%

**Notes to the Required Supplementary Information**

**Notes:** The roll-forward of the total pension liability from June 30, 2016 to June 30, 2017 reflects expected service and interest costs reduced by actual benefit payments, refunds, and administrative expenses for the plan year.

**PEASE DEVELOPMENT AUTHORITY**  
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**REQUIRED SUPPLEMENTARY INFORMATION (CONCLUDED) (UNAUDITED)**

**Schedule of Collective Net Other Postemployment Benefits (OPEB) Liability (STATE OPEB PLAN)**

The following information is as of June 30:

	2017	2016
Employer Proportion of the Collective Net OPEB Liability	0.350135%	0.334470%
Employer's Proportionate Share of the Collective Net OPEB Liability	\$ 7,806,000	\$ 9,618,388
Employer's Covered-Employee Payroll	\$ 3,803,000	\$ 3,848,000
Employer's Proportionate Share of the Collective Net OPEB Liability as a % of the Employer's Covered-Employee Payroll	2.05%	2.50%
Plan Fiduciary Net OPEB as a % of the Total OPEB Liability	0.00%	0.00%

*Schedule is intended to show 10 years. Additional years will be added as they become available.*

**Notes to the Required Supplementary Information**

There are no assets accumulated in a trust that meets the criteria in GASB 75 paragraph 4 to pay related benefits.

**Changes of assumptions:** Changes in assumptions reflect trend assumption revisions to reflect current experience and future expectations. The discount rate increased from 2.85% as of June 30, 2016 to 3.58% as of June 30, 2017.

**Notes:** The roll-forward of the total OPEB liability from December 31, 2016 to June 30, 2017 reflects expected service and interest costs reduced by actual benefit payments, refunds, and administrative expenses for the plan year.